PROGRAMME BULLETIN 2021 - 23

PGDM

XAVIER INSTITUTE OF MANAGEMENT & ENTREPRENEURSHIP

BANGALORE | CHENNAI | KOCHI

“AT XIME YOU WILL BE A SURE WINNER”
XIME AUDITORIUM
Important Dates

Online Applications
December 28th, 2020

Last Date for Applications
March 31st, 2021

Dates for GD-PIs
11th April to 15th May, 2021

Declaration of Results
3rd Week of May, 2021

Contents

XIME’s Mission & Vision 2
Message from the Chairman 3
The Institute 4
Leadership at Xime 5
The Board of Governors - Bangalore 6
The Board of Governors - Kochi 7
The Board of Governors - Chennai 8
Alumni Association 9
29 Glorious Years - The Milestones 10
Latest Rankings 12
PGDM Programme 13
Curriculum 14
Specializations 15
Research at XIME 17
Teaching Methodology 18
Admission Information 19
Fee Structure 22
XIME - Bangalore, Kochi & Chennai 23
The Faculty 30
The Students 32
Winning streak at XIME 34
International Linkages 36
Association of BRICS Business Schools 37
Distinguished Speakers 38
Industry Interface 39
Industry Programmes 40
Entrepreneurship Dev. Programmes 41
Life at XIME 42
Awards and Scholarships 43
Placements 44
**XIME’s MISSION**

To contribute to nation building by providing a steady stream of competent, value-driven and globally oriented managers.

**XIME’s VISION**

To be a globally oriented Business School that is counted among the leading Business Schools of India as well as abroad with high levels of international accreditation. The institution will forever have students at the centre of its aspirations and endeavours while manifesting wholehearted commitment to all its stakeholders.

Competence, dedication and contribution to society will be the watchwords of XIME.

XIME envisages its future development with four units on stream by 2020. Being staunchly devoted to excellence of quality, every unit of XIME will admit to its portals only adequate number of students so as to accomplish that objective.

**XIME’s VALUES**

- Excellence
- Innovation
- Integrity
- Openness to Ideas
- Diversity
- Societal Concern

Make in India Making it Work - National Seminar Inauguration - Jan. 2020
Message from the Chairman

As XIME prepares itself to welcome its next batch of students to the Post Graduate Diploma in Management (PGDM), I am delighted to share with you the gratification that we have as an institution with campuses in the three major cities of South India – Bangalore, Chennai and Kochi.

Founded on a strong value system that focuses on merit, integrity and ethics, XIME takes pride in being an acclaimed centre of excellence in business education. XIME provides to the students a comprehensive learning opportunity in the contemporary business environment, inculcating in them strong business fundamentals and managerial competencies. Sensibility to societal issues is promoted through a structured project on ‘Socially Useful and Productive Activity’.

Towards all-round development, our campus clubs provide students a platform to hone their latent strengths and talents. Activities of these clubs have helped XIME in generating a winning streak for itself in numerous inter-collegiate and other competitive events.

While student diversity is a distinguishing factor, the institute has been able to attract a highly talented faculty group who are products of leading B-schools inside and outside the country.

XIME has won for itself a creditable position in the assessment of various rating agencies. It has a constant and vibrant industry interaction continuously enhancing the curriculum and multi modal teaching aimed at world class learning outcomes. Its partnership with several high ranking foreign institutions has also given it a global orientation.

In sum, our aim at XIME is to develop managers who by dint of their capability and quality of character can respond in a creative and wholesome way to the diverse opportunities and challenges of the world of business and industry.

Join XIME and benefit from a stimulating environment for the development of your personal and professional potential.

Prof. J. Philip
Chairman, XIME Bangalore
Former Director, IIM-Bangalore

Note: PGDM of XIME Bangalore is Accredited by NBA
The Institute

The Beginning - XIME Bangalore

XIME was established in 1991 by a group of distinguished academicians under the leadership of Prof. J. Philip, former Director of IIM, Bangalore. XIME Bangalore is located in the heart of Electronics City, the Silicon Valley of India, Bangalore with IT icons such as Hewlett Packard, Infosys, TCS and Wipro as its neighbors. The campus vibrates with myriad activities such as conventions, conferences, student competitions, short-term industry relevant programmes and cultural activities, along with excellent cocurricular activities.

XIME is today a global brand and hosts regular international events in collaboration with fifteen partner institutions from around the globe, including strong student exchange programmes, faculty exchange programmes and international study tours for its students. The PGDM at XIME Bangalore has AICTE approval as well as NBA Accreditation for an intake of 180 students per year.

XIME Kochi

XIME added another modern campus at Kochi which was inaugurated on December 2, 2012 by the then Hon. Chief Minister of Kerala Sri. Oommen Chandy. PGDM at XIME Kochi has AICTE approval for an annual intake of 120 students. Its Sixth Batch graduated in April 2020.

XIME Chennai

XIME enhanced its presence in South India when it admitted its first batch of students at Chennai Campus in June 2017. This new campus is situated in the Oragadam industrial area, in the vicinity of prominent companies like Royal Enfield, NISSAN Motors, Bharat Benz, Apollo Tyres and TATA Hitachi. This well-equipped and beautiful campus was inaugurated on 29th July, 2016 by Mr. R. Seshasayee, the then Chairman, Infosys. PGDM at XIME Chennai has AICTE approval for an annual intake of 120 students. Its first batch graduated in April 2019.

Salient Features of Our Campuses

- Admissions purely on merit
- Contemporary curriculum
- Fully residential programme with state of the art classrooms, well stocked library, wi-fi enabled campus, separate hostels for boys and girls, gym, sports facilities, college bus etc
- Faculty members from globally renowned institutions like Harvard, Columbia, XLRI Jamshedpur, IIMs etc
- Diversity – has students from 23-25 states; girls form almost 50 percent across batches
- International networking and linkages –strong and active network with universities and institutions across the globe and MoUs with foreign institutions
- Faculty exchange programmes with foreign institutions
- International students exchange programmes / study tours
LEADERSHIP AT XIME

Prof. J. Philip
Principal Founder XIME & Chairman, XIME Bangalore
Former Director IIM-Bangalore

Dr. J. Alexander, IAS (Retd.)
President, XIME Society
Former Chief Secretary
Govt. of Karnataka

Amb. C. P. Ravindranathan, IFS (Retd.)
Chairman, XIME Kochi
Former High Commissioner of India to Australia

Mr. B. Muthuraman
Chairman, XIME Chennai
Former VC, TATA Steel Ltd. & Former President – CII

Mr. Anil J. Philip
Vice President, XIME Society
Executive Vice President
Vodafone - Idea, Mumbai

Mr. C. J. Kuncheria
Secretary, XIME Society
CEO, Modern Rubber Industries

Mr. V. O. Sebastian
Vice Chairman, XIME Kochi & Chairman ARECA General Trading LLC
Dubai

Dr. Kuncheria P. Isaac
Director General, XIME
Founder Vice Chancellor
Kerala Technological University (KTU)

Dr. M Nellaiappan
Director, XIME Bangalore
Former Director (HR), BEMl

Dr. R. Nandagopal
Director, XIME Chennai
Former Director
PSG Institute of Management

Dr. Francy T.V.
Director, XIME Kochi
Former Director of Collegiate Education
Govt. of Kerala
Prof. J. Philip  
Principal Founder & Chairman, XIME Bangalore  
Former Director, IIM-Bangalore  

Dr. J. Alexander, IAS (Retd.)  
President, XIME Society  
Former Chief Secretary  
Govt. of Karnataka  

Amb. C. P. Ravindranathan, IFS (Retd.)  
Chairman, XIME Kochi  
Former High Commissioner of India to Australia  

Mr. Anil J. Philip  
Vice President, XIME Society  
Executive Vice President  
Vodafone-Idea, Mumbai  

Mr. C. J. Kuncheria  
Secretary, XIME Society  
CEO, Modern Rubber Industries  

Fr. (Dr.) E. Abraham, S. J.  
Advisor to Vice Chancellor  
Xavier University, Bhubaneswar  

Fr. (Dr.) P. Christie, S.J.  
Director, XLRI Jamshedpur  

Sr. Prameela P.A.  
Former Sister Superior  
St. Martha's Hospital  

Mr. Kamal Bali  
President and MD  
Volvo Group Bangalore  

Mr. S. Viswanathan  
Former Chairman, CII Karnataka State Council & Managing Director  
John Fowler (India) Pvt. Ltd.  

Mr. George M. Alexander  
Executive Director, Muthoot Group  

Mr. Ian Faria  
Founder and Managing Partner at SOLUTIONZ-IN  

Ms. Hema Hattangady  
Former Managing Director  
Schneider Electric Conzerv India Pvt Ltd  

Dr. M Nellaiappan  
Director, XIME Bangalore  
Former Director (HR), BEML  

Mr. Sailesh Menezes  
Director - Human Resources  
Hewlett - Packard, Enterprise  

Ms. Sangeetha Gera  
Vice President - Talent Management  
Societe Generale Global Solution Centre  

Dr. Meena Rani N  
Assistant Dean  
XIME Bangalore  

Two Nominees of XLRI  

Government Nominee  

AICTE Nominee  

Shaping Future Leaders
Amb. C. P. Ravindranathan, IFS (Retd.)
Chairman, XIME Kochi
Former High Commissioner of India to Australia

Prof. J. Philip
Principal Founder XIME & Chairman, XIME Bangalore
Former Director IIM-Bangalore

Dr. J. Alexander, IAS (Retd.)
President, XIME Society
Former Chief Secretary
Govt. of Karnataka

Mr. V. O. Sebastian
Vice Chairman, XIME Kochi & Chairman ARECA General Trading LLC
Dubai

Fr. (Dr.) E. Abraham, S. J.
Advisor to Vice Chancellor
Xavier University, Bhubaneswar

Mr. P. C. Cyriac, IAS (Retd.)
Former Addl. Chief Secretary
Govt. of Tamil Nadu

Mr. V. K. Mathews
Executive Chairman
The IBS Group

Mr. C. J. Kuncheria
Secretary, XIME Society
CEO, Modern Rubber Industries

Sr. Prameela P. A.
Former Sister Superior
St. Martha’s Hospital

Mr. Navas Meeran
Chairman
Eastern Condiments Kochi

Mr. George C. Moolayil
Managing Director
Canara Paper Mills Pvt. Ltd., Kochi

Mr. Thomas Joseph
Head - Antimicrobial Stewardship and Awareness
World Health Organization
Geneva

Mr. John Joseph
Former Sr. Vice President
Reliance Industries Ltd

Mr. Frazy T.V.
Director, XIME Kochi
Former Director of Collegiate Education
Govt. of Kerala

Ms. Annie Jacob
Founder and CEO
People Catalyst - HR Outsourcing

Mr. Mohan Mathew
Co-Founder AeroChef Global
Director Kott Software

Dr. Ranjana Mary Varghese
Deputy Director
Xavier Leadership Centre (XLC)

Mr. Alok K
Associate Dean
XIME Kochi

Two Nominees of XLRI

AICTE Nominee

Government Nominee
BOArD Of GOveRnORS
XIME, Chennai

Mr. B. Muthuraman
Chairman, XIME Chennai, Former VC
TATA Steel Ltd. & Former President – CII

Prof. J. Philip
Principal Founder XIME & Chairman, XIME Bangalore
Former Director IIM-Bangalore

Dr. J. Alexander, IAS (Retd.)
President, XIME Society
Former Chief Secretary
Govt. of Karnataka

Mr. C.J. Kuncheria
Secretary, XIME Society
CEO, Modern Rubber Industries

Fr. (Dr.) E. Abraham, S.J.
Advisor to Vice Chancellor
Xavier University, Bhubaneswar

Fr. (Dr.) P. Christie, S.J.
Director
XLRI Jamshedpur

Mr. P. C. Cyriac, IAS (Retd.)
Former Addl. Chief Secretary
Govt. of Tamil Nadu

Sr. Prameela P.A.
Former Sister Superior
St. Martha’s Hospital

Mr. Jose Dominic
Director & Co-founder
CGH Earth, Kochi

Mr. Jortin Antony
Director, V.C. Homes Limited
Kochi

Mr. Manuel Manuel
Director, Manuelsons
Trissur

Ms. Hema Mani
Head – HR
Lennox India Technology Centre
Chennai

Mr. P. C. Cyriac, IAS (Retd.)
Former Addl. Chief Secretary
Govt. of Tamil Nadu

Mr. Samir Akber
Managing Director
Theron International, Bengaluru

Ms. Priya Ignatius
Director-HR
Neudesic, Kochi

Mr. Jortin Antony
Director, V.C. Homes Limited
Kochi

Mr. Chandrasekhar S.
Assistant Professor
XIME Chennai

Dr. R. Nandagopal
Director
XIME Chennai

Two Nominees of XLRI

AICTE Nominee

Government Nominee
XIME Alumni Association

XIME takes pride in its very successful 3000 plus alumni who are today excelling in different domains. The Institute considers them as the true measure of its accomplishments. The fact that among them 250 plus are entrepreneurs, emphasizes the entrepreneurial spirit and enthusiasm vibrant at XIME. The presence of a large number of XIME Alumni in top managerial and leadership roles in reputed organizations, MNCs and fortune 500 companies in India and abroad attests the value of the transformational leadership training they had received at the Institute.

Current Office Bearers

Christina M Ghose
Managing Director,
Snap Offices Pvt. Ltd.
President

Reynolds Alex
GM & Delivery Head,
Wipro Digital
Vice President

Mahesh Raman
Associate Director, KPMG
Secretary

Tina Roshini Mathew
Treasurer

Past Presidents

Samir Akber
Managing Director
Theron International

Sailesh Menezes
Director - Human Resources,
Hewlett-Packard Enterprise

Ritendra Banerjee
Co-founder and Global CEO, SALT, and Mentor for SME, CNBC

Harrish Francis
Managing Director,
Higrid Imaging Solutions Pvt. Ltd

GokulSanthanam
Sr. VP (HR), Mphasis
Chennai

Liza Jacob
HR Consultant
Bangalore

Padma Srinivas
HR Consultant
Bangalore
29 Glorious Years - The Milestones

1991 A group of distinguished academicians under the able and dynamic leadership of Prof. J. Philip established XIME in pursuit of excellence in high quality management and entrepreneurship education in India registered on 19th June 1991.

1994 AICTE approved the three-year part-time PGDBA programme.

1995 AICTE approved the two-year full-time PGDBA programme with an intake of 60 students commenced on August 14.

1997 The First Batch of PGDBA students graduated from XIME in May, 1998. XIME established the XIME Alumni Association Bangalore (XAAB).

2002 XIME moved into its new spacious, high-tech and permanent campus in Electronics City on 10th March. The land had been allotted by KIADB. AICTE approved the increase in the PGDM students' intake to 120.

2004 PGDM programme of XIME received the coveted and prestigious '5-year accreditation' of NBA and the institute became the first B-school in Bangalore to receive this recognition from AICTE.

2005 XIME became a fully residential B-school spread over 4.3 acres.

2006 XIME unveiled the Management Development Block – in the vicinity of its main campus and spread across 2 acres - with classrooms that have seating capacities up to 150 students. The entire XIME campus became Wi-Fi enabled.

2007 MoUs signed with Universities of international repute for student and faculty exchange programmes. A group of students completed their 2 month full-time summer projects abroad for the first time.

2008 XIME started its first batch of full-time Executive PGDM. XIME received A++ rating from Business India for the third year in a row. Competition Success Review rated XIME as the Best Private Sector B-School in South India. Prof. J. Philip, Chairman, XIME received XLRI’s Lifetime Achievement award for Excellence in the Profession and Societal Contribution at XLRI, Jamshedpur.

2009 The Historic formation of the Association of BRICS Business Schools (ABBS) at XIME. Prof. J Philip was unanimously elected the President of the Association.

2010 Prof. J. Philip completed 50 years of his professional career on July 3, 2010. AICTE approved the increase in PGDM student intake from 120 to 180.

2011 International educational tour was made an integral part of the PGDM programme. Batch 16 students visited Europe, China, Singapore, Malaysia and Thailand.

Prof. J. Philip was awarded AIMA–Kewal Nohria Award for Academic Leadership in Management Education.

MOU signed with Shanghai Institute of Foreign Trade, Shanghai China (now known as Shanghai University of International Business and Economics). MOU signed with Guangdong University of Foreign Studies, Guangzhou, China.

2012 XIME received the prestigious Madras Management Association Award for Managerial Excellence in Education Sector.

2014  Twenty years of XIME’s PGDM Programme. XIME received the Global Business Accreditation from Accreditation Council for Business Schools and Programs (ACBSP), USA.

Two brilliant girl students of XIME – Jennie George and Jain Thomas – won AIMA’s prestigious National Championship Award in Delhi after a grueling nation-wide battling with top teams.

2015  Foundation Stone laid for XIME’s new Campus in Chennai. The First Indian B-School Summit organised on 9th-10th October. Silver Jubilee Year Celebrations began on 16th October. Inauguration of XIME’s incubation center on 21st March.

2016  Chennai campus was inaugurated on 29th July, 2016. Prof. J Philip was felicitated with Suresh Ghai Memorial Award for Excellence in Management Education, Mumbai.

2017  First batch of PGDM of XIME Chennai Commenced with an intake of 59 students. XIME Bangalore was ranked the 50th Best B-School in the country by NIRF Study, MHRD.

2018  XIME won again the prestigious National Championship Award of AIMA – Ms. Jessica Mathias and Ms. Kamala Sunderesan

2019  XIME hosted a National Conference on “Indian Management Education - Time to Transform”. The Conference was addressed by the best names in Indian Management Education from IIM- Bangalore, ISB-Hyderabad, IIM Calcutta, IIM Lucknow and NMIMS. The conference also featured CEOs and CHROs from TCS, KPMG, Volvo, IndiGo and Wipro. A special session was addressed by Dr. Anil Shasrabudhe, Chairman of All India Council for Technical Education (AICTE).

2020  XIME hosted two days National Seminar titled “Make in India: Making it Work” on January 10th and 11th 2020 at Bangalore campus. The seminar was addressed by the eminent speakers from various sectors such as BEML, Volvo, TATA Steel, TATA Chemicals, EXIM Bank and CII.

Prof. J. Philip has received the prestigious Lifetime Achievement Award 2020 from the leading Malayalam daily Deepika on March 12, 2020.

Prof. J. Philip, Principal Founder XIME completed 60 years of his professional career on July 3, 2020.

XIME Community celebrated this event with great gusto.
### XIME - Some of the Latest Rankings

<table>
<thead>
<tr>
<th>RANKING AGENCY</th>
<th>CATEGORY</th>
<th>RANKING / RATING</th>
<th>MONTH &amp; YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Standard</td>
<td>All India</td>
<td>A1 Category</td>
<td>January 2021</td>
</tr>
<tr>
<td>Eduniversal, Paris</td>
<td>All India</td>
<td>14</td>
<td>November 2020</td>
</tr>
<tr>
<td>Competition Success Review - GHRDC</td>
<td>All India</td>
<td>10</td>
<td>November 2020</td>
</tr>
<tr>
<td>Business India</td>
<td>All India</td>
<td>21</td>
<td>November 2020</td>
</tr>
</tbody>
</table>

Competition winners of Cranium 2019 at the Finals in Turkey
PGDM Programme

Two-year Post Graduate Diploma in Management

- Flagship programme of XIME.
- AICTE approved two-year, full-time, residential programme.
- Annual intake of 180 students at Bangalore and 120 students each at Chennai and Kochi Campuses.
- Trimester system.
- Foundation courses in management covered in the first year.
- Electives, core courses, environmental and integrative courses covered in the second year.
- SIP - Summer Internship Programme aimed at providing industrial experience to students.
- SUPA - Socially Useful and Productive Activity is a mandatory internship to help students understand management issues of NGOs and provides exposure for appreciation of social issues.
- International Educational Tour

Highlights of the Curriculum

- Curriculum is reviewed and updated at regular intervals in consultation with industry leaders, alumni, students and faculty.
- Starts with a bridge course titled ‘Learning Circle’ to induct the new students to the field of management.
- Enables global outlook and promotes spirit of Entrepreneurship.
- Inculcates human values and societal orientation.
- Develops soft skills, leadership skills written and oral communication skills.
- Compulsory exposure to a foreign language (German / French / Spanish / Chinese).
- ‘On the Job’ training through two-month industry internship.
- Students are covered under a Group Mediclaim Policy (Rs. 3 lacs cover), students and one earning parent are covered under a Group Personal Accident Policy (Rs. 5 Lacs cover for each insured member).

Focus Areas

- Develop analytical, problem solving, and decision making capabilities.
- Inculcate a positive and ethical outlook in students.
- Emphasize on outbound training.
- Strengthening communication skills.
- Global orientation.
**Curriculum**

**FIRST YEAR**

<table>
<thead>
<tr>
<th>Term 1</th>
<th>Credit</th>
<th>Term 2</th>
<th>Credit</th>
<th>Term 3</th>
<th>Credit</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Analysis &amp; Reporting</td>
<td>3</td>
<td>Cost &amp; Management Accounting</td>
<td>3</td>
<td>Corporate Finance</td>
<td>3</td>
</tr>
<tr>
<td>Managerial Economics</td>
<td>3</td>
<td>Macroeconomics</td>
<td>3</td>
<td>Business Analytics</td>
<td>3</td>
</tr>
<tr>
<td>Organisational Behaviour I</td>
<td>3</td>
<td>Organisational Behaviour II</td>
<td>3</td>
<td>Human Resource Management</td>
<td>3</td>
</tr>
<tr>
<td>Effective Written Communication</td>
<td>3</td>
<td>Presentation Skills</td>
<td>2</td>
<td>Managerial Effectiveness</td>
<td>2</td>
</tr>
<tr>
<td>Marketing I</td>
<td>3</td>
<td>Marketing II</td>
<td>3</td>
<td>Quantitative Techniques II</td>
<td>3</td>
</tr>
<tr>
<td>Quantitative Techniques I</td>
<td>3</td>
<td>Research Methodology</td>
<td>2</td>
<td>Business Law</td>
<td>3</td>
</tr>
<tr>
<td>Business, Government &amp; Society</td>
<td>3</td>
<td>Contemporary Business Environment</td>
<td>2</td>
<td>CSR, Environmental Issues and Sustainability</td>
<td>3</td>
</tr>
<tr>
<td>Learning Circle</td>
<td>2</td>
<td>Manufacturing Operations</td>
<td>3</td>
<td>Service Operations</td>
<td>3</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Research Project</td>
<td>1</td>
<td>Foreign language</td>
<td>Non credit</td>
</tr>
<tr>
<td></td>
<td>Total</td>
<td>Total 23</td>
<td>Total 22</td>
<td>Total 23</td>
<td>23</td>
</tr>
</tbody>
</table>

**SECOND YEAR**

<table>
<thead>
<tr>
<th>Term 1</th>
<th>Credit</th>
<th>Term 2</th>
<th>Credit</th>
<th>Term 3</th>
<th>Credit</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Strategy</td>
<td>3</td>
<td>International Business</td>
<td>3</td>
<td>Cross Cultural Management</td>
<td>2</td>
</tr>
<tr>
<td>Entrepreneurship</td>
<td>3</td>
<td>Business Ethics</td>
<td>2</td>
<td>Leadership in Action</td>
<td>2</td>
</tr>
<tr>
<td>Contemporary Business Environment</td>
<td>2</td>
<td>Electives-4</td>
<td>12</td>
<td>Electives-4</td>
<td>12</td>
</tr>
<tr>
<td>Electives-4</td>
<td>12</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Total</td>
<td>Total 20</td>
<td>Total 17</td>
<td>Total 16</td>
<td>16</td>
</tr>
</tbody>
</table>

Total Class Credits 121
Summer Project + SUPA + International/Indian Study Tour 9
Grand Total 130
Duration of each session 70 Minutes
XIME’s Maria Philip Debate Competition - Inter B-School Event, 2019

Specializations

- Twelve electives to be chosen from the specialization subject areas.
- Provision for major and minor specializations.
- Minimum Six electives from a discipline to be chosen to qualify as a specialization.

Electives

Marketing

- Marketing Research
- Fundamentals of Service Marketing
- Business To Business
- Consumer Behaviour
- Sales & Distribution Management
- Product & Brand Management
- Retail Management
- Advertising and Sales promotion
- Digital Marketing
- Technology Marketing
- CRM and Marketing Metrics
- Marketing of Financial Services
- Strategic Pricing
- Rural Marketing
- Retail Marketing

Finance

- Merchant & Investment Banking
- Venture Capital & Private Equity
- Fixed Income Securities
- International Finance
- Taxation
- Financial Derivatives
- Investment Analysis & Portfolio Management
- Strategic Management Accounting
- Indian Banking and Financial System
- Enterprise Risk Management & Insurance
- Strategic Finance for Value Creation
- Mergers, Acquisitions & Restructuring
- Financial Modelling
- Behavioral Finance
- Corporate Valuation
- Corporate and Retail Banking
- Wealth Management
- Econometrics
**Electives**

**Human Resources**
- Compensation Management
- Training and Development
- Talent Management
- Competency Based Management
- Knowledge Management
- Performance Management
- Organisational Development
- Industrial Relations and Labour Laws
- Creativity and Innovation
- Personal Growth Lab

**Operations**
- Supply Chain Management
- Strategic Operations and Innovation Management
- Lean and Six Sigma
- Project Management
- Enterprise Resource Planning
- Materials Management
- Production Planning & Control
- Total Quality Management
- Design Thinking

**IT & Analytics**
- Enterprise Resource Planning (ERP)
- Data Base Management, Data Warehousing and Business Intelligence
- Business Analytics using Excel / R / Python
- Introduction to Big Data and Big Data Analytics, with Tools
- Application of BA in Functional areas
- Data Mining
- Cloud Computing, IOT, and Artificial Intelligence
- IT Project Management
- IT Strategy
- Agile Methodology
- Information Systems for Managers

**General Management**
- Global Markets and National Policies
- Design Thinking
- Management of Healthcare
- New Venture Creation
- Family Business Management
- Leading Non-Profit Organisation and Social Enterprises
- Changing facets of Indian Management – Precepts & Practice

---

Mr. Manoj Shenoy, Chief Executive of Wealth Management and Group Head – CSR, L & T Financial Holdings Ltd Speaking at XIME

Dr. Indira Rajaram- Leading Economist, delivering the Distinguished Lecture Series
Research at XIME

Research is an intellectual activity aimed at the discovery of new knowledge, revision of accepted theories or laws in the light of new facts and the application of such new or revised theories for the overall development of human society. With the extensive use of technological developments, researchers have witnessed significant changes in the process and methodology of research for the last two decades. So to remain competitive, researchers and professionals should be able to accept and adapt the emerging and modern tools in their respective area of research.

XIME Research Centre at Bangalore, provides guidance, assistance, infrastructure and academic support for research scholars with high degree of professional competence and commitment in upholding high ethical standards, in line with XIME’s vision and mission of developing leaders for the management profession.

The primary aim of the Research Centre is to promote world standard research activities with an objective of nurturing competent and socially committed management thinkers along with publication of research articles, reports and books on various aspects of business management. It is envisaged that the resulting growth in intellectual capital will benefit the economy and society at national and global levels.

XIME provides ample opportunities to students to participate in Research related activities. A specially designed course on ‘Research methodology’ has been included in the first year to introduce students on nitty gritty of Research and to train them on methods to carry out research. Thereafter, students are formed into groups and encouraged to choose a research topic of their own, carry out research on field and generate research papers which would be submitted to famous Research journals for publication. Some selected research papers are also rewarded at the institute level.

Doctoral Programme (PhD)

XIME has been recognized as a Research Centre by University of Mysore from the academic year 2015 -16. The aim of XIME Research Centre Ph.D. programme is committed to providing a nurturing and challenging environment for its doctoral students. XIME has seven recognised Research Guides specialized in various areas like Marketing, International Business, Finance, Business Excellence, Information System, Business Strategy, General Management, Knowledge Management, Innovation, Economics and several other allied subjects.

XIME Research Centre plays the role of an information provider, facilitator and agent catering to the needs of research aspirants. XIME aims at excelling in research and bringing about revolutionary change keeping in mind the management needs of the future. The programme is planned to provide an opportunity to attain the maximum potential in their field through intensive research.

XIME envisages a greater emphasis on academic research in management. There are high expectations from the scholars to produce research work of excellent quality. The quality research at XIME is measured by publication in Top-ranked academic journals with a high citation index. XIME Subscribes to all leading academic databases like SAGE Ebsco and Turnitin to support research projects.

PhD. programme emphasizes preparing the candidates to understand the complexities of business and its social and international contexts while developing a specialized expertise and the research skills. As on date, XIME has 22 scholars pursuing their doctoral program at XIME Research centre.
Eclectic Approach to Teaching

A variety of methods are used to teach students. Lecture sessions are supplemented with case studies, individual and team exercises, live projects, assignments, seminar presentations, business games, etc. Due emphasis is given to team assignments, team discussions and teamwork so as to make students good team leaders and team players.

Comprehensive Evaluation System

Performance in each course is evaluated separately. It is based on continuous and versatile system of periodic quizzes, class tests, mid-term test, home assignments, live projects, class participation and end-term written examination. As a general rule, the end-term examination is not given more than 40% weightage in deciding the grade of a course. The grading system is as follows:

<table>
<thead>
<tr>
<th>Grade</th>
<th>A+</th>
<th>A</th>
<th>B+</th>
<th>B</th>
<th>C+</th>
<th>C</th>
<th>D+</th>
<th>D</th>
<th>F</th>
</tr>
</thead>
<tbody>
<tr>
<td>Points</td>
<td>8</td>
<td>7</td>
<td>6</td>
<td>5</td>
<td>4</td>
<td>3</td>
<td>2</td>
<td>1</td>
<td>0</td>
</tr>
</tbody>
</table>

Qualifying Requirements

A minimum standard in academic performance is required to qualify for the award of the Diploma. A minimum CGPA 4.5 is required for promotion from first year to second year and a CGPA of 5 (B average) is required at the end of the second year for award of the Postgraduate Diploma in Management.

Attendance

Students are required to be on time for classes and regular in their attendance. 100 percent attendance in each course is expected of every student. Absence is permitted for reasons such as sickness, accidents, bereavements or officially assigned work. However, such absence in a course should not exceed 10 percent of the total number of classes.
Admission Information

Eligibility

Bachelors’ Degree

- Candidates applying for the Post Graduate Diploma in Management (PGDM) are required to have a Bachelor’s Degree in any discipline from a recognized university with a minimum aggregate of 50% marks for all subjects taken together (45% for SC/ST candidates).
- Candidates who are appearing for their final year examination and are awaiting their results may also apply. However, they should have maintained an average of 50% marks in the degree course until then.
- They should be completing all their degree examinations before 25th June, 2021. Such candidates are required to produce proof of passing the Degree examination with the minimum required marks of 50%, latest by 30th September 2021.
- Applicants who have un-cleared backlog papers in graduation, are not eligible to apply.

Entrance Test

An entrance test score of 75 percentile and above in any of the following Entrance Tests (75% in GMAT)

- XAT : 2021
- CAT : 2020
- CMAT : 2021
- MAT : May 2020, September 2020, December 2020, February 2021 & March 2021
- ATMA : July 2020, August 2020 & February 2021
- GMAT : 2019, 2020 and 2021

Only such tests in 2020-21 where results are declared latest by 30th, March 2021 will be considered.

How to apply

- Read and understand the Programme Bulletin and its guidelines regarding admissions.
- Application shall be submitted only through online mode. XIME provides an interactive user interface for entering details in the application form; the platform ensures data security and auto-saving.
- Please click on the link and apply online for PGDM on the website https://xime.org.
- No need to send hardcopy of application form or any other documents to XIME while applying.
- Application Fee is Rs.1250/- for ‘early applicants’ (on or before 31st December 2020) and Rs.1500/- for subsequent applicants.
- Last date to submit the application form along with the payment of application fee is 31st March 2021.
- Application fee shall be paid online by credit card/debit card/net banking/mobile wallets.
- Applicants will receive a system generated acknowledgment for the application submitted and payment of application fee. With this, the application process is complete.
Criteria for shortlisting candidates for admission to the PGDM Programme

- Score for academic performance in X Std., XII Std., Under Graduate Degree/ Post Graduate Degree - 20%
- Score in the Common Admission test (CAT, XAT, CMAT, ATMA, MAT, GMAT) - 35%
- Group discussion/interview - 35%
- Weightage for participation in Sports, Extra-Curricular activities, Academic diversity and Gender diversity – 10%

Proposed Centers for Group Discussion and Personal Interview (2021)

Bangalore
XIME
Electronics City, Phase II
Hosur Road, Bangalore - 560 100
080-28528597 / 98

Chennai
XIME
Plot No CP 2 A, SIPCOT
Industrial Park, Near Royal Enfield Factory, Oragadam
Sriperumbudur Taluk-602105
044-67179400

Kochi
XIME
KINFRA Hi-Tech Park Off.
HMT Road Kalamassery
HMT Post, Kochi - 683503
0484-2972972/3

Hyderabad
YMCA
9-1-38, Sardar Patel Rd,
Sindhi Colony, Begumpet,
Secunderabad, Telangana 500003,
Phone: 040-2780 1936

Delhi
YMCA Tourist Hostel,
(Gate No 1), 1, Jai Singh Road
Near Jantar Mantar
New Delhi -110 001
011-43644047

Pune
YMCA International Home & Activity Centre
382, New Rasta Peth
Pune - 411 011
020 - 26064842 / 26061338

Kolkata
St. Xavier’s College
30, Park Street
Mother Teresa Sarani
Kolkata - 700 016
033-22876035

The phone numbers given above are only to be used in case of difficulty in reaching the venue of GD/PI. For all admission related queries, please contact XIME Bangalore, XIME Kochi or XIME Chennai.
Important Dates

<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Online applications begin</td>
<td>December 28, 2020</td>
</tr>
<tr>
<td>Last date for online submission of duly filled-in application form along with the payment of application fee</td>
<td>March 31, 2021</td>
</tr>
<tr>
<td>Dates for Group Discussion/Personal Interview at the 7 Centres (Exact dates will be intimated to short-listed candidates via E-mail only)</td>
<td>11th April to 15th May, 2021</td>
</tr>
<tr>
<td>Declaration of Results (via email only)</td>
<td>3rd Week of May, 2021</td>
</tr>
<tr>
<td>PGDM Programme (2020 - 2022) Commences on</td>
<td>July 1, 2021</td>
</tr>
<tr>
<td>Date of 1st Installment Payment -</td>
<td>May 24, 2021</td>
</tr>
<tr>
<td>Date of 2nd Installment Payment</td>
<td>June 8, 2021</td>
</tr>
</tbody>
</table>

Several Merit-cum Means Scholarships are offered by XIME. Especially for the High Performers in XAT 2021 or CAT 2020, the following Special Scholarship (Fee concession) are offered.

**XIME Chennai & XIME Kochi**

<table>
<thead>
<tr>
<th>Percentile score in XAT 2021 / CAT 2020</th>
<th>Scholarship Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>80 and above, but less than 90</td>
<td>20 percent of Programme Fee</td>
</tr>
<tr>
<td>90 and above</td>
<td>40 percent of Programme Fee</td>
</tr>
</tbody>
</table>

**XIME Bangalore**

<table>
<thead>
<tr>
<th>Percentile score in XAT 2021 / CAT 2020</th>
<th>Scholarship Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>90 and above</td>
<td>30 percent of Programme Fee</td>
</tr>
</tbody>
</table>
Fee Structure

**XIME, Bangalore**
The Programme Fee of Rs 11,00,000/- covers Admission, Tuition, Library, Computer Centre, Establishment, Text Books, Programme Materials, Examinations, Diploma, Co-curricular Activities and Alumni Association Membership. It is to be paid in eight installments as indicated below:

**First Year**: Rs. 5,00,000/- : Payable in four instalments of Rs. 1,25,000/- each.

**Second Year**: Rs. 6,00,000/- : Payable in four installments of Rs. 1,50,000/- each.

**XIME, Chennai & Kochi**
All the three Institutions of XIME follow basically the same curriculum, course outlines, course materials, teaching methodology and evaluation system. In addition, XIME follows a policy of centralized admission process and placement. In that sense, XIME is one Institution, on the product, admission and placement processes. However, since Chennai & Kochi XIME are relatively newer 5th & 9th Batch Admission, the management has decided to keep the fee at these Institutions at a lower level of Rs. 8,00,000/- while the fee at Bangalore will be Rs. 11,00,000/-.

The Programme Fee of Rs. 8,00,000/- covers Admission, Tuition, Library, Computer Centre, Establishment, Text Books, Programme Materials, Examinations, Diploma, Co-curricular Activities and Alumni Association Membership. It is to be paid in eight installments as indicated below:

**First Year**: Rs. 3,50,000/- : Payable in four installments of Rs. 87,500/- each.

**Second Year**: Rs. 4,50,000/- : Payable in four installments of Rs. 1,12,500/- each.

Dates for payment of fees will be announced at the beginning of the academic year.

**International Study Tour**
As in the past years, the students of XIME Bangalore, will have an international study tour to China. This will be organized within the framework of AICTE guidelines. The Study tour is expected to cost additionally Rs.90,000/-. If the actual cost is less, the difference will be refunded to the students and if the cost is more, the student concerned will have to bear the extra cost. Students of XIME - Kochi and Chennai, are encouraged to join the International Study Tour, if they so desire duly bearing the expenses.

**Other Fees & Requirements**

**Caution Deposit**: A one-time caution Deposit of Rs. 25,000 is payable at the time of admission, which is refundable at the end of the programme, after deducting dues to XIME, if any.

**Hostel Charges Payable**: The Hostel Fees payable by each student will be approximately Rs. 9,500/- per month (for 10 months per year) which includes lodging, boarding, electricity and water charges. If AC rooms are provided, a higher room tariff will apply.

Students are required to stay in the hostel, unless exempted / excluded for any special reasons.

**Laptop**: It is necessary for every student to possess a laptop.

**Note**: Fees must be paid on time. Delayed payment will attract penalty. Fees once paid will not be refunded even in the case of a student's failure / termination or withdrawal from the programme, after commencement of the programme.

**Refund Policy**: XIME follows AICTE refund policy with respect to candidates withdrawing from the programme before commencement of the programme. Time required for processing refund request is 10-15 working days after receiving the signed hard copy of the prescribed refund request form from the candidate.
Bangalore Campus - The Pioneer

Bangalore is a fast-paced metropolitan city which is the center of India's high-tech industry and thus, coined as the 'Silicon Valley of India.' XIME Bangalore campus is situated in Electronics City, the Information Technology hub of Bangalore. XIME is in the vicinity of reputed companies such as General Electric, Hewlett Packard, Infosys, Siemens, Tata Consultancy Services, Wipro and Tata Power Solar. The presence of these companies helps the institute to enhance its industry-institution interaction.

XIME Bangalore was established in 1991, has now grown into a top notch B-School of the country with students from almost all the states of India. The campus has a picturesque landscape spread over 4.3 acres. The carefully designed and beautifully built campus is equipped with high-tech infrastructure and modern facilities.

The campus has smart classrooms, computer labs, a library, and has a wide range of intellectual materials from archives and books to magazines, newspapers, audio-video cassettes and CDs. The campus also has an Executive Conference Hall for Management Development Programmes (MDPs). It has two beautiful Auditoria with seating capacities of 300 and 500.

XIME is one of the few management institutes outside the IIMs that offers a completely residential programme. Girls and boys have separate hostels which are well-furnished, equipped with gym and have Indoor/outdoor games. The mess provides them with good quality food catering to the needs of culturally diversified students. In other words, it makes for a good home away from home.

XIME, also has tie-ups with foreign universities from China, France, Japan, Korea, Mexico, Netherlands, Poland, Russia and USA, where students get abundant opportunities to grow through the Student Exchange Programmes.
Kochi is the commercial capital of India’s southwest coastal state, Kerala. It is also one of the leading ITES destination of India. XIME came up with its second campus in Kochi in 2013, which is located in the heart of the Hi-Tech Park in Kalamassery, just off the well-known HMT Road.

XIME’s neighbourhoods include the Cooperative Medical College of Kochi, the National University of Advanced Legal Studies, GAIL Regional Office, the much celebrated Start-up Village, and KINFRA office. The best suited location of the campus facilitates frequent industry interactions and visits.

The sparkling new campus has 1,14,000 sq. ft. area already built up with all modern facilities (identical to the Bangalore campus) has eight classrooms equipped with all the necessary teaching aids. The campus houses both boys and girls hostels; the meticulously planned Ladies’ Hostel, ‘Maria Hall’, is located next to the teaching-cum-administration block of the Institute.
XIME Kochi's accomplishments are evident from its student achievements (in inter B-school management fests) during the short span of eight years of its existence. The campus has also pro-actively conducted various competitions, management development programmes and conferences.
XIME entered Tamil Nadu with over two decades of high quality professional experience in Bangalore and a strong brand image. It is modeled on the basic tenets of XIME Bangalore and XIME Kochi offering AICTE approved PGDM programme with a high global orientation.

Anyone who passes along XIME Chennai Campus will note a beautiful façade patterned after Harvard Business School. The campus with a built-up area of 115,155 sq.ft. is complete with all that a B-School should have. In addition to the class rooms, all hostel rooms are also air-conditioned.
XIME Chennai is strategically situated in SIPCOT (State Industries Promotion Corporation of Tamil Nadu) Industrial Area in Oragadam near to Chennai which is the largest and commercial center in South India and a major cultural, economic and education center. The City is known as “Detroit of India” for its automobile industry. The presence of about 20 fortune 500 companies and other reputed manufacturing giants in and around Oragadam provides XIME Chennai with a most ideal location for a world class Business School. Our immediate neighbours are Renault Nissan and Royal Enfield, and others close to our Campus include Apollo, Bosch, Daimler India Commercial vehicles, JCBL Marrel Tippers, Komatsu, Toyota Tsusho, Mindarika, etc.
Facilities across all three Campuses

**Academic Center**
The Academic center at XIME has a good number of high tech classrooms, spacious library with good collection of books, journals and magazines; auditoria and executive conference halls for guest lectures and other important events.

- Classrooms with seating capacity ranging from 40 to 150; fully equipped with public address system and LCD projectors
- Library with excellent collection of books and journals
- Executive Conference Hall for Management Development Programmes (MDPs)
- State of the art Auditoria with excellent seating capacities
- Video conferencing facility for virtual classes and Webinars
- Students’ Hostels
  - Well-equipped gymnasium and facilities for cricket, basketball, volley ball, badminton, tennis, billiards and table tennis
- Students’ lounge with entertainment facilities
- Canteen and dining rooms, coffee vending machines

**Ladies’ Hostels**
The meticulously planned Ladies’ Hostels in all three campuses are located right behind the main teaching-cum-administration block of the Institute. The hostel facilities include:

- Well-lit, spacious rooms with French windows
- All basic amenities including 24-hour hot water
- Internet facility (Wi-Fi enabled)
- Gym facility
- Facility for playing Badminton, Table Tennis, Billiards, Basketball etc.
- A common room with indoor games and entertainment facility

**Men’s Hostels**
The spacious men’s hostels across all the three locations provide:

- Well-lit, spacious rooms
- Attached washrooms
- All basic amenities including 24-hour hot water
- Internet facility (Wi-Fi enabled)
- A common room with indoor games/TV
- Tennis Court
- Facilities for games
- Gymnasium
Resource Centres across all three Campuses

Well Stocked Library

The library in each campus has a wide range of intellectual materials from archives and books to magazines, newspapers, audio-video cassettes and CDs. It is quite spacious, and has a peaceful environment for self-learning. The well-stocked central library has:

- Library Management System managed by experienced staff, to facilitate easy search and location of books.
- Fully Wi-Fi enabled library allowing easy access to research material.
- Over 55,000 books with our Bangalore, Chennai and Kochi campuses.
- A wide range of intellectual material from archives and books to magazines, newspapers, audio-video cassettes and CDs.
- Excellent collection of books in management and allied subjects, magazines and journals – both national and international.
- Online databases - EBSCO, HBSP Database, NDL, EMIS, Thomson Reuters Eikon. Plagiarism detention Software - TURNITIN
- Bound volumes of a number of national and international magazines/journals collected over years.
- Internet access, image scanning and CD/DVD recording of material in the audio-video reference section.
- Member of Delnet Network.
- Subscription to Harvard Business School cases for class room training.
- Subscription to the EMIS (Emerging Markets Information Services) financial database for research.

Computer Facilities

The Computing facilities in each campus include fully wired computer lab equipped with software for creating presentations, data analysis, word processing, image capture and modification, statistical analysis and multimedia activity. PCs are networked to multiple servers. Students have dedicated folder space in the server. The networked facilities include software development kits, RDBMS and centralized scanning and printing.

The Computer Centre is equipped with:

- Latest servers and PCs as nodes, connected on a Windows Server platform
- Fully wired and Wi-Fi enabled campus
- 100 Mbps internet connections in each campus
- Part of SAP’s University Alliances Program
- Latest software packages
- Video Conferencing facility
## General Management
### Regular Faculty
- **Prof. C.P. Ravindranathan, IFS (Retd.)**
  M.A, Former High Commissioner of India to Australia, Honorary Professor
- **Dr. R. Nandagopal**
  M.Com, MBA, M.Phil, Ph.D
- **Dr. Naseer Mohammed Jaffer**
  M.A, M.Phil, Ph.D
- **Prof. S. Suryanarayanan**
  B.Tech., PGDM (IIM-A)
- **Prof. George Paul**
  B.E., MBA
- **Dr. Valsan Chandy**
  Ph.D (English), TESL Canada.
- **Mr. J. Durga Prasad Rao**
  M.Com, MIM
- **Mr. Sony Varghese**
  Msc, MBA
- **Dr. S. Gayathri**
  B.E., MBA, M.PHIL, PHD, UGC-NET

### Visiting Faculty
- **Dr. R. Venkataraman**
  M.Sc, MCIM, MCILT, PGDBM (XLRI), Ph.D
- **Mr. Ashok Prasad**
  MBA (FMS), Master of Liberal Arts (Harvard)

## Human Resources
### Regular Faculty
- **Dr. M Nellaiappan**
  PGDSW, PGDPMR, PGDBA (XIME), Ph.D
- **Dr. P. David Jawahar**
  MBA, Ph.D
- **Prof. A S Girish**
  MSW, LLB. (Former HR Advisor Apollo tyres)
- **Dr. Ranjana Mary Varghese**
  B.Tech, MBA, Ph.D
- **Mr. Ranjitsingh J. D,**
  PGDBA, MBA
- **Dr. Roshi James**
  MBA, UGC-NET, M.Phil, PhD
- **Dr. S. Premlatha**
  MBA, PhD
- **Mr. A.S. Rajarajan**
  PGDBA (XIME)
- **Ms. K. Subha**
  MBA
- **Ms. Nair Kavitha Viswambharan**
  MBA
- **Dr. Rama V**
  MBA, Ph.D

## Finance & Economics
### Regular Faculty
- **Dr. R. Nandagopal**
  M.Com, MBA, M.Phil, Ph.D
- **Dr. Naseer Mohammed Jaffer**
  M.A, M.Phil, Ph.D
- **Dr. Ravi Veeraraghavan**
  FCMA, ACS, Ph.D
- **Dr. H. R. Badrinath**
  BE, FPM (IIM-B)
- **Dr. Mercia Selva Malar**
  M.Com, Ph.D
- **Mr. T.J. Kuriakose**
  M.A, MBA, LLB, CAIIB ACIB (London)
- **Dr. Damodharan Varadarajan**
  M.Com, CMA (USA), ACA (UK), ACMA, M.Phil, Ph.D
- **Dr. Meena Rani N**
  M.Com, MBA, M.Phil, Ph.D, UGCNET
- **Mr. Biju Chako Thomas**
  B.Tech, PGDM (XIME)
Mr. Divien Premnath
PGDBA

Dr. J Daniel Inbaraj
B.E, MBA (NIT-T), Ph.D (NIT-T)

Mr. Jomy Lawrence
B.Tech, PGDBM (XIME)

Dr. S. Premlatha
MBA, PhD

Mr. Sony Varghese
Msc, MBA

Dr. K.A. Asraar Ahmed
B.Tech, MBA, Ph.D

Mr. Anshu Sharma
B.Tech., M.Tech. (IIT-K) PGPM (ISB)

VISITING FACULTY

Mr. C. N. Kirubakar
B.E, MBA

Mr. Sandip Sen
PGDM (XLRI)

Ms. Malavika H
PGDM (IIM-B)

Mr. Anik Saha
B.Tech, PGDM (IIM-L)

Mr. Ajeesh Nair
MBA

Mr. Sajin Sahadevan
MBA

SYSTEMS & ANALYTICS

REGULAR FACULTY

Dr. Francy T.V
M.Sc, PGDE, M.Phil, Ph.D

Dr. NMK Bhatta
B.Tech, MBA, Ph.D

Prof. Shanmugam G
B.Tech, M.Tech, PGDM

Prof. Ashwathanarayana Sastry
B.Tech, ME

Dr. Elizabeth Devasia
MA, MBA, MA (Advt. & Pub.), Ph.D

Ms. Dimmy Gonsalves
MCA

VISITING FACULTY

Dr. R. Dinesh
B.Tech, MBA, Ph.D

Mr. Vijay Narasimhamurthy
B.E, B.E

Mr. Krishna Shankaran
B.E

Mr. Jeeson Joy
M.Sc (IT & BA)

Dr. S. Santhosh
PhD

PRODUCTION & OPERATIONS MANAGEMENT

REGULAR FACULTY

Dr. NMK Bhatta
B.Tech, MBA, Ph.D

Prof. Sanjoy Mukerji
BE, PGDM (IIM-B), UGC-NET

Dr. Suresh Nanda Kumar
MCA, MBA, M.Sc.(IT), PHD, UGC-NET

Dr. Mahesh M. V
B.Tech, M.Tech, FPM (IIM-B)

Dr. Joshin John
B.Tech, FPM (IIM Lucknow)

Mr. S. Chandrasekhar
B.Tech, MS, CFA, PGPRM

Dr. S. Gayathri
B.E., MBA, M.Phill, PHD, UGC-NET

Dr. Vishnu C. Ramachandran
M.Tech, PH.D (NIT - C)

Mr. Anshu Sharma
B.Tech., M.Tech. (IIT-K) PGPM (ISB)

VISITING FACULTY

Mr. Gopakumar K.A
B.E., PGDM (XIME)

Dr. LRS Mani
MBA, M.Phil, Ph.D

Mr. John Eappen
PGDBA

Prof. Vinayak Sastri
BE, PGDM (IIM-K)

Mr. Abrachan Puducherry
MS

CONSTRUCTION MANAGEMENT

Prof. Sanjoy Mukerji
BE, PGDM (IIM-B), UGC-NET

Ms. Nair Kavitha Viswambharan
BA, MBA

Mr. Edwin A.
B. Tech, M. Tech

Mr. Richin Jose
PGDM

INTERNATIONAL VISITING FACULTY

Dr. Kanti Srikantaiah
University of Maryland, College Park, USA

Prof. Ramakrishna Hindupur
Redlands University, LA, USA

Prof. Gerald Groshek
Redlands University, LA, USA

Prof. Mahesh Srinivasan
Akron University, LA, USA

Prof. Harry Lei Huang
Guangdong University of Foreign Studies, China

Dr. Duncan C. McDougall
Plymouth State University, New Hampshire, USA

Dr. Heung-Joo Cha
University of Redlands
The Students

Student Development

XIME is a student-centered Institution. The campus is always alive with excitement. Enthusiasm fills the air as students experience the joy of learning. From Directors, Deans, professors, academic counselors to campus custodians, all aim to help students discover their true potential. At XIME, each student is special and each is supported to be successful. XIME attempts to stimulate all students and to help them with the necessary intellectual resources to become productive managers who can adeptly face the future corporate challenges.

Clubs

The Institute is committed to the all-round development of students. To facilitate holistic development, students are encouraged to participate in different activities.

- XSeed - Social Club of XIME
- HRuday - HR Club
- MarkXime - Marketing Club
- Finitiative - Finance Club
- XOPS - Operations Club
- Empresario – Entrepreneurship Club
- X-Oration - Public Speaking Club
- President’s Club - Academic Excellence

XSEED

XSEED is the social club of XIME which undertakes numerous social activities and helps in adding value to the society. The students through x-seed have organized walkathons, blood donation camps, cleanliness campaign and other social events.

Maria Philip Memorial Best Speaker Competition

This annual contest brings out the best ideas, the strongest thoughts and the deepest convictions in the students. The best speaker of the competition receives the Maria Philip Memorial Best Speaker Award.

Anshul Choudhary Memorial Music Competition

A music competition is conducted every year on the Independence Day in memory of Anshul Choudhary, a gifted musician who lost his life under tragic circumstances in 2002 while he was a student at XIME.

Innovation Council

XIME shares proud movement of AICTE approving the establishment of IIC at XIME Bangalore. The objective of this council is to encourage, drive and inspire young students to work on their innovative ideas. Members of the council celebrate the moment and pursue the objectives and agenda of the council vigorously.

Prof. J. Philip Completing 60 Years of Illustrious service in the field of Management Education
Socially Useful and Productive Activity

SUPA (Socially Useful and Productive Activity) is a unique programme of XIME. Societal concern is one of the main values that XIME upholds. As part of the curriculum, students are expected to do an internship of 3 weeks with an NGO, usually in the beginning of January each year. The idea is to expose the future managers to the management of the voluntary sector and sensitize them to the special needs of people from deprived sections / communities. The students apply their managerial skills and help improve the efficiency and effectiveness of these NGOs. This also encourages them to make their own contributions towards such organization under study and kindles the spirit of citizenship amongst them. After completion of the projects, students make presentations along with videos to substantiate their contributions during the programme.

XIME’s Contribution to CM’s Relief Fund. Dr. J Alexander handing over the Cheque to the CM of Karnataka

XIME’s Free Ration Distribution to the residents of Shantipura Gram Panchayat

SUPA Internship at OISCA International
## Students’ Winning Streak

Winning is a tradition at XIME. Every year XIME students actively participate in Management Fests organized by reputed B-Schools and professional associations. Some of the awards won in the recent years are:

<table>
<thead>
<tr>
<th>S.No</th>
<th>Name of the Event</th>
<th>Name of the Student</th>
<th>Category</th>
<th>Achievements</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td><strong>Synectics ’19, Organised by Kristu Jayanti College</strong></td>
<td>Mr. K. Pritam</td>
<td>Marketing event</td>
<td>Winner</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Mr. Arpita Mohanty and Team</td>
<td>Best Management Team</td>
<td>Winner</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Ms. Kavitha Hemanath</td>
<td>Business Plan</td>
<td>1st Runner-up</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Mr. Karan Ghandi</td>
<td>Finance</td>
<td>Winner</td>
</tr>
<tr>
<td></td>
<td></td>
<td>XIMEans</td>
<td>overall Championship Award.</td>
<td>Winner</td>
</tr>
<tr>
<td>2</td>
<td><strong>Madras Management Association (MMA) Convention</strong></td>
<td>Mr. Raviraja Ganesh and Ms. Rama Vaishnavi</td>
<td>Paper Presentation Competition</td>
<td>Stood 2nd and won a cash prize of Rs. 15,000</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Mr. Soham Dakhole and Ms. Kavitha Hemanth</td>
<td>Business Plan News Competition</td>
<td>2nd Runners Up and bagged a cash prize of Rs. 10000</td>
</tr>
<tr>
<td>3</td>
<td><strong>NIPM</strong></td>
<td>Ms. Renuka Dharwarkar and Ms. Priya Goel</td>
<td>NIPM Business Quiz</td>
<td>2nd Runners-Up at the regional level and bagged a cash prize of Rs.10,000.</td>
</tr>
<tr>
<td>4</td>
<td><strong>VERVE ’19, Organised by St. Joseph’s Institute of Management</strong></td>
<td>Ms. Aparna Anantharaman and Ms. Vijayalakshmi A</td>
<td>Finance Event</td>
<td>Winner</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Mr. Ansel D’Silva and Mr. Ajit Pawar</td>
<td>Marketing Event</td>
<td>Runner-up</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Ms. Anuraag Mandanna and Ms. P Shravani</td>
<td>HR Event</td>
<td>Winner</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Mr. Kanhaiya Mandhana and Mr. Akshay Kumar</td>
<td>Operations Event</td>
<td>Runners-up</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Mr. Ram Kumar and Mr. Ranabir Das Gupta</td>
<td>Quiz Competition</td>
<td>Runners-up</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Ms. Resmi Menon and Ms. Rini Chacko</td>
<td>E-Cell Event</td>
<td>Runners-up</td>
</tr>
<tr>
<td>5</td>
<td><strong>Cranium ’19, Organised by CMS Business School, Jain University</strong></td>
<td>Mr. Jonathan John</td>
<td>Marketing</td>
<td>1st prize</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Mr. Anuraag Mandanna</td>
<td>HR</td>
<td>1st prize</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Mr. Ram Kumar and Mr. Ranabir Das Gupta</td>
<td>Business Quiz Competition</td>
<td>2nd runners-up</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Mr. Karan Gandhi</td>
<td>Finance</td>
<td>Overall Winner’s Trophy at the International Grand Finale at Turkey.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Mr. Rishav Jha</td>
<td>Best Manager</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td><strong>Ushus ’19, Organised by Christ College</strong></td>
<td>Ms. Kavitha Hemanth and Mr. Soham Dakhole</td>
<td>Best Management Team</td>
<td>First Prize</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Ms. Sandhya S and Ms. Parimal Gunjan</td>
<td>Analytics</td>
<td>First Prize</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Ms. Poulomi Das and Ms. Resmi Menon</td>
<td>Marketing</td>
<td>First Runners Up</td>
</tr>
<tr>
<td>Page</td>
<td>Event</td>
<td>Organiser</td>
<td>Category</td>
<td>Prize</td>
</tr>
<tr>
<td>------</td>
<td>-------</td>
<td>-----------</td>
<td>----------</td>
<td>-------</td>
</tr>
<tr>
<td>7</td>
<td>AIMA</td>
<td></td>
<td>Grand Finale of the 23rd Student Management Games</td>
<td>1st Runners Up</td>
</tr>
<tr>
<td>8</td>
<td>Christ University 2020</td>
<td></td>
<td>Operations</td>
<td>First Prize</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Marketing</td>
<td>First Prize</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>HR</td>
<td>Second Prize</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Finance</td>
<td>Second Prize</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>CSR</td>
<td>Second Prize</td>
</tr>
<tr>
<td>9</td>
<td>Prometheus 2020, Organised by XIME Chennai</td>
<td>Ms. Saumya Sharma</td>
<td>Best Manager Award</td>
<td>Winner</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Mr. Aditya Agarwal and Team</td>
<td>CSR</td>
<td>First Prize</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Mr. Gaurav</td>
<td>Business Plan</td>
<td>Third Prize</td>
</tr>
<tr>
<td>10</td>
<td>Yukti 2020, Organised by Thiragara School of Management</td>
<td>Ms. Arpita Mohanty</td>
<td>Marketing and Cultural Events</td>
<td>First Prize</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Mr. Karan Gandhi</td>
<td>Best Manager Title</td>
<td>Winner</td>
</tr>
<tr>
<td>11</td>
<td>CHRYSALIS 2020, Organised by Loyola Institute of Business Administration, Chennai</td>
<td>Ms. P Shravani and team</td>
<td>Best Management Team</td>
<td>Adjudged winners</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Mr. Karan Gandhi</td>
<td>Best Manager</td>
<td>Winner</td>
</tr>
<tr>
<td>12</td>
<td>CREST 2020, Organised by Lourdes Matha Institute of Management Studies</td>
<td>Mr. Rishav Jha and team</td>
<td>Best Management Team</td>
<td>Winner</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Ms. Arpita Mohanty</td>
<td>Debate</td>
<td>Winner</td>
</tr>
<tr>
<td>13</td>
<td>Fest M.S Ramaiah College</td>
<td>Ms. Jagriti Rajkhowa</td>
<td>HR event</td>
<td>Winner</td>
</tr>
<tr>
<td>14</td>
<td>MIME, Jain group</td>
<td>Mr. Fabio Danti and Mr. Mayank Agarwal</td>
<td>Finance event</td>
<td>Winner</td>
</tr>
<tr>
<td>15</td>
<td>Rotary Club International, Bangalore</td>
<td>Mr. Suman Kumar Rath and Mr. Kevin Thomas</td>
<td>Debate</td>
<td>Winner</td>
</tr>
<tr>
<td>16</td>
<td>Toast Masters Club</td>
<td>Ms. Soumya Sharma</td>
<td>Best Speaker</td>
<td>Winner</td>
</tr>
<tr>
<td>17</td>
<td>BIM, Trichy</td>
<td>Mr. Ajit Singh Pawar, Mr. Karan Mehta and Mr. Prashant Dhinojia</td>
<td>Marketing event</td>
<td>First Runners UP</td>
</tr>
<tr>
<td>18</td>
<td>Online-Dare2Compete All India Competition (IIM Sambalpur)</td>
<td>Mr. Steven Gomes and Ms. Sujata Pokharel (stood FIRST among teams of 400 other B-Schools across India)</td>
<td>Product Branding</td>
<td>Winner</td>
</tr>
</tbody>
</table>
International Linkages

XIME has entered into Memoranda of Understanding (MOU) with a number of prestigious universities around the world to promote academic cooperation and cultural exchanges.

They include the following:

1. GDUFS – Guangdong University of Foreign Studies, Guangzhou, China
2. Shanghai University of International Business and Economics, China
3. Novancia Business School, Paris, France
4. Audencia Business School, Nantes, France
5. Institut D’ Administration Des Enterprises De Paris Sorbonne Graduate Business School, France
6. Nagoya University of Commerce and Business, Japan
7. Yonsei University, Korea
8. The InstitutoTechnologico Autonomo de Mexico, ITAM, Mexico City, Mexico
9. Avans Hogeschool University of Applied Sciences, Netherlands
10. RANEPA, Moscow Russia
11. SUM - State University of Management, Moscow, Russia
12. Houston Baptist University, Houston, Texas, USA
13. National University, CA, USA
14. Redlands University, California, USA
15. Kozminski University, Poland

Audencia Nantes School of Management, a highly rated B-School in France has been sending its students to XIME for attachment during some of the academic terms. Earlier, Avans Hogeschool, Netherlands pursued a Student Exchange program with XIME. Over the years XIME has hosted students and faculty groups from Institutes such as Houston Baptist University, University of Redlands (USA), La Salle University (USA), University of Milano-Bicocca (Italy), St. Thomas University (USA), ITAM University, Mexico and University of Akron (USA). In continuation of a tradition that has been established, XIME students also attend classes at some of the partner institutions abroad.

International Winter & Summer Exchange Programmes

Forty students completed their Winter Exchange Programme at Audencia Business School, France in January 2019. The program included seminars on European Union as an Economic Community, Doing Business in Europe, International Business and such others by guest lecturers from Paris, Nantes and Brussels. Another group of 40 students completed their Winter internship at Guangdong University of Foreign Studies, Guangzhou, China during January 2019. The students attended lectures and discussions on Chinese business and culture. The program also included visits to industries and the cities of Shanghai and Beijing.

Last year three students completed their summer internships at the Nagoya University of Commerce and Business, Japan.
Prof. J. Philip, is the founding member of the BRICS Business Schools Association in January 2009 (ABBS). Association of BRICS Business Schools (ABBS) is a group of business schools from Brazil, Russia, India, China, South Africa to promote cooperation and exchanges among themselves for the benefit of their students, faculty and administration.

XIME students benefit from the several activities consisting of students’ meets and faculty exchanges within the framework of the Association of the BRICS Business Schools (ABBS).

A 14 member XIME contingent participated in the 7th BRICS Students’ Meet hosted by the State University of Management, Moscow during November 10-12, 2015. This also coincided with the Annual Conference of ABBS. In this conference, Prof. J. Philip was elected as the President of the Association. He took over the position from Prof. Vladmir Godin, SUM, Moscow.

The Ninth Student Meet of the Association of BRICS Business Schools (BRICS Business School Association) was held at Hindustan Institute of Technology and Science. The 10th BRICS Students Meet was held at Pontifical Catholic University of Parana (PCUP) University, Brazil. A team of 10 students and two faculty from XIME participated in this meet. The 11th BRICS Students Meet was held in China hosted by Guangdong University of Foreign Studies (GDUFS), Guangzhou. A team of 15 students and three faculty participated in the BRICS Students Meet.
At XIME, students are exposed to lectures delivered by speakers from various spheres of the industry. Eminent industry figures discuss current issues and contemporary concepts relating to managerial competence such as is required to face the dynamic challenges of the future. Talks are arranged once every fortnight to give students an opportunity to keep abreast of current topics, industry-specific issues and the business environment. Here is a partial list of distinguished speakers who visited XIME.

<table>
<thead>
<tr>
<th>NAME</th>
<th>ORGANIZATION</th>
<th>DESIGNATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mr. Krishnamurthy Shankar</td>
<td>Infosys</td>
<td>Executive Vice President &amp; Group Head of Human Resource Development</td>
</tr>
<tr>
<td>Mr. T. V. Narendran</td>
<td>Tata Steel</td>
<td>MD</td>
</tr>
<tr>
<td>Mr. Aroon Raman</td>
<td>Telos Investment &amp; Technologies, Alumnus of Wharton Business School</td>
<td>MD</td>
</tr>
<tr>
<td>Dr. Charan Singh</td>
<td>IIM Bangalore</td>
<td>RBI Chair Professor of Economics</td>
</tr>
<tr>
<td>Mr. Partha De Sarkar</td>
<td>Hinduja Global Services</td>
<td>CEO</td>
</tr>
<tr>
<td>Mr. Anadi Charan Sahu</td>
<td>SIDBI</td>
<td>General Manager</td>
</tr>
<tr>
<td>Mr. Rajeev Lochan</td>
<td>The Hindu</td>
<td>MD</td>
</tr>
<tr>
<td>Mr. David Rasquinha</td>
<td>EXIM Bank of India</td>
<td>Managing Director</td>
</tr>
<tr>
<td>Mr. Bodi Kampani</td>
<td>Toyo Ink</td>
<td>President &amp; Managing Director</td>
</tr>
<tr>
<td>Mr. Anil Valluri</td>
<td>Google India</td>
<td>Senior Director</td>
</tr>
<tr>
<td>Mr. Deepak Padaki</td>
<td>Infosys</td>
<td>EVP &amp; Group Head Strategy, M&amp;A and Chief Risk Officer</td>
</tr>
<tr>
<td>Mr. B. Muthuraman</td>
<td>Tata Steel</td>
<td>Former Vice Chairman</td>
</tr>
<tr>
<td>Mr. Krishnakumar Natarajan</td>
<td>Mindtree</td>
<td>Cofounder</td>
</tr>
<tr>
<td>Mr. Selvam George</td>
<td></td>
<td>Sr. Consultant</td>
</tr>
<tr>
<td>Mr. Kamal Bali</td>
<td>Volvo India</td>
<td>President</td>
</tr>
<tr>
<td>Dr. Manoj Varghese</td>
<td>XIME Kochi</td>
<td>Consultant and Ex Director</td>
</tr>
<tr>
<td>Mr. Stephen Sudhakar</td>
<td>Hyundai</td>
<td>Senior VP and Head HR</td>
</tr>
<tr>
<td>Mr. Anil Philip</td>
<td>Vodafone India</td>
<td>Executive Vice President</td>
</tr>
<tr>
<td>Mr. Shrinivas Chebbi</td>
<td>Schneider Electric India</td>
<td>President</td>
</tr>
<tr>
<td>Ms. Ipsita Nayak</td>
<td>5F World/ Kalzoon Advisor</td>
<td>Consulting CEO</td>
</tr>
<tr>
<td>Mr. Sanjeev Sanyal</td>
<td>Ministry of Finance, GOI</td>
<td>Principal Economic Advisor</td>
</tr>
<tr>
<td>Mr. Sudhir Banerjee</td>
<td>Asea Brown and Boveri, Bangalore</td>
<td>Senior Vice President, Head of Global Business Services</td>
</tr>
<tr>
<td>Mr. Raj Raghavan</td>
<td>Indigo</td>
<td>Senior Vice President, Human Resources</td>
</tr>
<tr>
<td>Mr. Bijou Kurien</td>
<td>Life Style, Reliance Retail</td>
<td>President &amp; Chief Executive</td>
</tr>
<tr>
<td>Mr. Anand Pillai</td>
<td>Leadership Matters Inc.</td>
<td>Managing Director</td>
</tr>
<tr>
<td>Mr. B. Venkataramana</td>
<td>Landmark Group</td>
<td>President-Group HR,</td>
</tr>
<tr>
<td>Mr. Manish Sabbarwal</td>
<td>TeamLease Services</td>
<td>Chairman &amp; Co-Founder</td>
</tr>
<tr>
<td>Mr. Kris Gopalakrishnan</td>
<td>Axilor Ventures</td>
<td>Chairman, Former CEO &amp; Founder: Infosys.</td>
</tr>
<tr>
<td>M R Rao</td>
<td>Indian School of Business, Hyderabad</td>
<td>Former Dean</td>
</tr>
<tr>
<td>Dr. Jacob Crasta</td>
<td>CM Envirosystems Pvt, Ltd</td>
<td>CEO</td>
</tr>
<tr>
<td>Mr. Shrikrishna Kulkarni</td>
<td>IIM-Kolkata</td>
<td>Chairman of the Board of Governors</td>
</tr>
</tbody>
</table>
Industry Interface

Associations and Partnerships
XIME collaborates with institutions and industry associations to enhance the quality of teaching. Some of them are:

- AIMS - Association of Indian Management Schools
- ABBS - Association of BRICS (Brazil, Russia, India, China and South Africa) Business Schools
- BMA - Bangalore Management Association
- IAABS - Indian Association of Autonomous Business Schools
- XAMI - Xavier Association of Management Institutes
- IAJBS - International Association of Jesuit Business Schools
- CII - Confederation of Indian Industry
- ISTD - Indian Society for Training and Development
- BIC - Bangalore International Centre
- GCNI - Global Compact Network India
- SHRM - Society for Human Resource Management
- NHRD - National Human Resource Development
- KIA - Karnataka Industries Association

In addition, XIME has Memoranda of Understanding on academic collaboration with 15 B-Schools abroad.

Annual Events
- XIMERA - Management Fest at Bangalore
- Quest - Management Fest at Kochi
- Walkathon by X- SEED club, Bangalore
- Alumni Meet
- Blood Donation Camp
- Cleanliness Campaign
- National Educational Day
- Maria Philip Inter B-School Debate Competition
- Children’s Day Celebration and Award of Sujith Valsalan Memorial Scholarship

Seminars and Workshops, 2020-21
- National Seminar on ‘Make in India: Making it Work’ 2020
- National Business Plan Competition 2021
- Post Budget Analysis 2021
- Panel Discussion on Draft National Education Policy 2020
- Research and Case Writing Workshops 2020
- Building excellence in institutions - a program for the institutions under the Archdiocese of Trichur 2020
- Two day workshop titled Developing Women Leadership Road Map to Success jointly with UN Global Compact Network India 2020
Management Development Programmes

In addition to its management education programmes, the Institute offers a number of short-duration Management Development Programmes (MDPs). Such programmes are offered in general management, functional areas and skill development. Some of the programmes offered include:

- Innovation Management
- Business Excellence Practitioner’s Workshop (Programme for DRDO & Defence PSU Managers)
- Finance for Non Finance Executives
- Agile Implementation
- Entrepreneurship Development Programme
- Social Media Marketing for SMEs
- Business Analytics with R
- Enhancing Growth & Competitiveness of Family Businesses
- Cloud Computing, Big Data, IOT and Artificial Intelligence
- NGO Leadership Development
- Building Excellence thru Academic Audit
- Data Visualization and Big Data
- Digital Transformation of SMEs
- Enhancing your Negotiation Skills
- Applied Econometrics for Business Decision Making
- R & D Managers’ Development Programme

Organization Based Programmes

In addition to teaching and training, the Institute takes up consultancy projects for industries, small business organizations as well as government organizations. With its strong faculty base, the Institute is able to assure quality in its consultancy work. Institute fields competent faculty teams for such projects for specific organizations. Another activity of the Institute is the design and conduct of custom-made training and development programmes in general management, functional management areas as well as in skills development for specific organization.
Entrepreneurship Development Programmes

In giving full meaning to its name, where “E” is a part of XIME, it periodically offers three-week entrepreneurship development programmes. This initiative got further strengthened by a generous grant that XIME received earlier from Hewlett-Packard India. The grant made it easier for the Institute to offer EDPs on a regular basis, meant for the benefit of young graduates, particularly from the marginalized sections of the society. In addition, this is also open to already existing young entrepreneurs or even for the successors to first generation small entrepreneurs. Its main modules are:

- Training for a Successful Entrepreneurship Journey
- Identification and Evaluation of a Business Opportunity
- Finance and Taxation Management for Business
- Marketing a Product or Service
- Workshop on Creating a Business Plan
- e - Enabling the Business

Incubation Centre

- The Institute has an active incubation center to accelerate start ups and to create a favourable entrepreneurial environment in the campus

Learning to Lead programme for supervisors of TATA Electronics
Life @ XIME

Shaping Future Leaders
Awards and Scholarships

Awards for the Talented

A number of Awards have been instituted to encourage excellence in student performance throughout the course and in various functional areas.

These include:

1. Triune Company Gold Medal for the Best All Round Performer in the Outgoing PGDM Batch
2. The Chairman's Gold Medal for the student scoring the Highest CGPA in the Outgoing PGDM Batch
3. XIME President's Roll of Honour for Outstanding Academic Performance Award (2nd Position) with cash award of Rs. 20,000
4. Prof. J. D. Cherayil Memorial Award for Outstanding Academic Performance Award (3rd Position) with cash award of Rs. 10,000
5. President's Scholarship of Rs. 2,00,000 to a meritorious student
6. Barrister M. K. Nambiar Memorial Scholarship of Rs. 2,00,000 to a meritorious student
7. Late Prof. J.D. Cherayil Memorial Scholarship of Rs. 2,00,000 to a meritorious student
8. Sarosh J Ghandy Scholarship of Rs. 2,00,000 to a meritorious student
9. Prof J Philip Scholarship of Rs. 2,00,000 to a meritorious student
10. Cash Award of Rs. 25,000 to the student who scores the highest CGPA in First Year
11. Archbishop Alphonsus Mathias Award of Rs. 10,000 for Humanitarian Spirit and Service
12. Anshul Choudhary Memorial Award of Rs. 10,000 for the most musically talented student
13. Maria Philip Memorial Award of Rs. 10,000 for the Best Speaker of the Institute
14. Mphasis Excellence award of Rs. 10,000 for the Best Outgoing HR Student
15. Dell Excellence award of Rs. 10,000 for the best outgoing Marketing Student
16. Muthoot Group award of Rs. 10,000 for the best outgoing Finance Student
17. XIME Alumni award of Rs. 10,000 for the best outgoing Operations Student
18. Late Sharu Rangnekar Memorial Award of Rs. 10,000 to the best outgoing Student in Analytics
19. Tata Elxsi Innovation Award of Rs. 10,000 for the best Summer Internship Project
20. C L George Award of Rs. 10,000 for the student with the best potential for Entrepreneurship
21. Merit Cum Means Scholarships of Rs. 1.25 - 2.00 lakhs to 20 students across the three institutions
Placements

The Institute has an active students’ placement programme. Through its Placement Cell, it provides direction and support to students who are eligible for placement. All through the years, it has succeeded in maintaining an excellent record. The institute vigorously follows a norm of 100% placement.

Placements Status of 2019-20

<table>
<thead>
<tr>
<th>Details</th>
<th>XIME BANGALORE</th>
<th>XIME CHENNAI</th>
<th>XIME KOCHI</th>
</tr>
</thead>
<tbody>
<tr>
<td>Highest Salary (Rs Lakhs)</td>
<td>16.26</td>
<td>8.1</td>
<td>11</td>
</tr>
<tr>
<td>Average Salary (Rs Lakhs)</td>
<td>7.73</td>
<td>6.47</td>
<td>6.79</td>
</tr>
</tbody>
</table>

Partial List of Recent Recruiters
The Administration of Xavier Institute of Management and Entrepreneurship (XIME) reserves the right to make any change in the requirements and regulations for admission, regulations for continuing in the course or for graduation, contents of the courses, fees charged, regulations affecting students, attendance, programme administration, or make any suitable modifications in any provision of the course syllabus, hostel admissions or in any matter incidental or ancillary there to, should these be deemed necessary in the interest of the students, the institute, or the profession. All matters of dispute shall be subject to the jurisdiction of courts of the city of Bangalore.