

HUMAN RESOURCE



Eeshani Nautiyal (23 years)

B.Sc (Hons) (Chemistry)

Work Exp: 12 months

Company: Vacancy Voyage and Impetus Consultants

Internship: Bata

“Performance Indicators”

Alternate area of Interest:
Marketing

Gisha M Francis (23 years)

B.Sc (Hons) (Economics)

Internship: CESC

“Training Management System”

Alternate area of Interest:
Marketing



M F Husain (25 years)

B.Tech (EC and Biomedical)

Work Exp: 10 months

Company: SCTIMST

Internship: JRG Securities

“Training Need Analysis for Dealers”

Alternate area of Interest:
Marketing

Jayashree Ray (24 years)

B.Sc (Biotechnology)

Work Exp: 3 months

Company: Firstsource Solutions

Internship: Reliance Telecom

“Talent Identification and Retention”

Alternate area of Interest:
Marketing



Jimcy B Daniel (25 years)

BE (Computers)

Work Exp: 20 months

Company: Collabera Inc.

Internship: Amul

“Study of Kaizen Implementation and HR Policy Manual”

Alternate area of Interest:
Operations

Jyotsana Maru (22 years)

BBA

Internship: IOCL

“Study of Compensation Structure”

Alternate area of Interest:
Finance



HUMAN RESOURCE

XIME



Krithika S Iyer (22 years)
BE (E& TC)

Internship: Union Bank of India
“Study of Letter of Credit”

Alternate area of Interest:
Operations



Manesh Kumar (26 years)
B.Tech (ECE)

Work Exp: 14 months
Company: Infosys Technologies
Internship: Reliance Retail
“Marketing and Core Customer Studies”

Alternate area of Interest:
Marketing



Neha Malpani (24 years)
B.Sc (Biochemistry)
Work Exp: 14 months
Company: Sutherland Global Services

Internship: Thomson Reuters
“Documentation of Best HR Practices in Recession”

Alternate area of Interest:
Marketing

Mahima Mehta (24 years)
B.Tech (Electrical)

Work Exp: 12 months
Company: Tech Mahindra ,
IMS Learning Center
Internship: Vardhman
Textiles Ltd.

“Recruitment and Selection
Process”

Alternate area of Interest:
Marketing



Neha Aggarwal (23 years)
BA (Hons) (Economics)

Internship: Haier Appliances
“Evaluation of Performance
Management System”

Alternate area of Interest:
Marketing



Nisha Karunakaran
(24 years)
BA(Hons) (English Literature)

Work Exp: 21 months
Company: NICCO Corp.
Internship: Thomson Reuters
“Benchmarking HR Best
Practices in Recession”



HUMAN RESOURCE



Pallavi Singh (23 years)
B.Sc (Hons) (Zoology)
Work Exp: 10 months
Company: Chanakya Technos Pvt. Ltd.
Internship: Microland Ltd.
“HR Information Analysis and HR Dashboard”
Alternate area of Interest:
Operations



Pooja Sinha (22 years)
B.Sc (Hons) (CS)
Internship: Tata Motors Ltd
“Designing Training Module for Basic Manufacturing Competencies”
Alternate area of Interest:
Operations



Priyanshi Srivastava (23 years)
B.Sc (Maths), PGDPR
Internship: AEGON Religare Life Insurance Co. Ltd.
“Recruitment & Selection & Study of HR Policies”
Alternate area of Interest:
Marketing



Parvathy Vallyathan (24 years)
B.Tech (IT)
Internship: Indian Airlines (NACIL)
“Study on Organizational Climate and Culture at National Aviation Company of India Ltd.”
Alternate area of Interest:
Operations



Priya Pillai (24 years)
BA (Psychology)
Work Exp: 11 months
Company: Jet Airways (I)
Internship: Mattel Toys
“Brand Building and Competition Overview for Fisher Price”
Alternate area of Interest:
Marketing



Sadhana Kumari (25 years)
BA
Internship: Tata Power Co. Ltd.
“Setting HR Goals and Training Need Identification process”
Alternate area of Interest:
Marketing

HUMAN RESOURCE

XIME



Shalom M Thomas
(23 years)
BA (English Literature)

Internship: Mphasis (an HP Company)
“Retention Strategies”

Alternate area of Interest:
Marketing



Suruchi (24 years)
BA (Hons) (English Literature)

Internship: SBI
Study of Performance Appraisal System

Alternate area of Interest:
Finance



Vandana Gulati (22 years)
BA (Hons) (Psychology)

Internship: The Oberoi
“Study of CSR Projects by Corporates & Identify Suitable Projects to be Implemented at The Oberoi”

Alternate area of Interest:
Marketing

Sonam Taneja (25 years)
Bachelor of Journalism and Mass Communication
PG (Television Reporting and News Production)

Work Exp: 17 months

Company: TV Today Network Ltd.

Internship: HCL Infosystems
“Employee-The Brand Ambassador of HCL”

Alternate area of Interest:
Marketing



Swati Thacker(22 years)
B.Com

Internship: NALCO
“Design and Evaluation of Training Programmes”

Alternate area of Interest:
Finance



Varun Upadhyay (27 years)
BIS (Hons)

Work Exp: 30 months

Company: Wipro BPO, ITC, InfoTech

Internship: CGI
“Study of HR Policies and Developing Employee Handbook”

Alternate area of Interest:
Finance



MARKETING

XIME



Akhil Gopinath (24 years)
BMS
Work Exp: 23 months
Company: O & C Ltd.
Internship: Digital Law & Kenneth
“Content, Copywriting, Creative Strategy & Process”.
Alternate Area of Interest:
Finance



Ameet Ranjan Pradhan
(26 years)
B.Pharm
Internship: BPCL
“Study of Industrial Lube Market in WB State and to Develop Strategies to Capture the Market Share Over the Next Three Years”.
Alternate Area of Interest:
Operations



Anil Kumar Verma (25 years)
B.Sc (Biotechnology)
Internship: Rural Relations (Pune)
“Analyzing the Rural Consumer Behavior and Developing its Marketing Strategy”.
Alternate Area of Interest:
Operations

Akshay N Bhat
(25 years)
BE (EEE)
Work Exp: 32 months
Company: TCS, Evam Entertainment
Internship: Henkel India
“Re-launch Strategy of Henko”
Alternate Area of Interest:
Finance



Amitabh Singh (26 years)
BE (Electrical)
Internship: BPCL
“Study of Industrial Lube Market in WB State and to Develop Strategies to Capture the Market Share Over the Next Three Years”.
Alternate Area of Interest:
Finance



Anubha Ahuja (22 years)
BBA
Internship: Hindustan Unilever Limited
“Competition Analysis and Finding Prospective Accounts”.
Alternate Area of Interest:
Finance



MARKETING



Anusha Dharan (21 years)
B.Com

Internship: ITC Limited
“Study on the Effectiveness of Palmtops on the Sales and Distribution System”

Alternate Area of Interest:
Finance



Avishek Gupta (23 years)
B.Tech (ECE)

Internship: Kodak India Pvt. Ltd.
“Market Research on the Feasibility Analysis of Instant Printing Solutions and Developing its Market Plan”.

Alternate Area of Interest:
Finance



Debdatta Lahiri (22 years)
B.Tech (ECE)

Internship: BPCL
“Study of Industrial Lube Market in WB State and to Develop Strategies to Capture the Market Share Over the Next Three Years”.

Alternate Area of Interest:
Finance

Ashesh Mishra (26 years)
BE (Marine)

Work Exp: 7 months

Company: Selandia Marine Pvt. Ltd.

Internship: Garden World
“Marketing Strategy for Garden World”.

Alternate Area of Interest:
Finance



Katya P. Cordeiro (23 years)
B.Pharm

Internship: Indoco Remedies Limited

“Market Research, Analysis of Marketing Strategy and Partial Development of Branding Strategy for Triple Drug for Diabetes Management Combination Therapy”

Alternate Area of Interest:
Finance



Deepak Agarwal (25 years)
B.Com (Accountancy)

Work Exp: 18 months

Company: Kuber Publications & Family business

Internship: KDMPCU Ltd., GCMMF: Amul

“Marketing Metrics for Bakery Products. Project on Cheese Spread, Frozen Pizza Products”.

Alternate Area of Interest:
Finance



MARKETING



Deepak Jim Thomas (26 years)
 B.Tech (Mechanical)
Work Exp: 34 months
Company: T.I.M.E Pvt. Ltd.
Internship: Kott Software Pvt. Ltd.
 “Marketing Research in IT / Outsourcing Trends in European Market”
Alternate Area of Interest: Operations.



Hitesh Chadha (28 years)
 B.Sc (Genl)
Work Exp: 53 months
Company: IBM-Daksh, Satyam BPO, BA Continuum Solutions Pvt. Ltd.
Internship: Littler Associates
 “Sales Automation for George Oakes Ltd”
Alternate Area of Interest: Operations.



Juhi Mohan (26 years)
 BA (History & Political Science)
Work Exp: 18 months
Company: The Times of India
Internship: Rediffusion, Dentsu Young & Rubicam Pvt. Ltd.
 “The Consumer Buying Behaviour”
Alternate Area of Interest: Operations.



Gia D’Cunha (25 years)
 BE (E & TC)
Internship: Genesys International Corporation Ltd.
 “A study of New Product Launch in an Untapped Market”
Alternate Area of Interest: Finance



Ishita Navneet (23 years)
 BBA
Internship: Bates 141
 “Selling Shampoo the SunTzu Way”
Alternate Area of Interest: Finance



Kafeel Jafri (25 years)
 B.Sc (Chemistry, Zoology & Botany)
Internship: EURO RSCG India Advertising Pvt. Ltd.
 “Strategic Planning of Below the Line Advertising & Consumer Research”
Alternate Area of Interest: Operations.



Kritika (22 years)
BMS

Internship: Disha Communications.
“Understanding Dynamics of Advertising Agency”.

Alternate Area of Interest:
Operations.



Manikandan.B (23 years)
B.Sc (Visual Communication Electronic Media)

Internship: TATA TEA Ltd.
“A Project on Sales & Distribution (Chennai) of Tata Tea’s Newly Launched Brand TION”.

Alternate Area of Interest:
Operations.



Medha Mishra (22 years)
B.Com (Hons) (Acc)

Internship: First Indian Corporation Pvt. Ltd.
“A Market Study on Real Estate Valuation in India - Methodologies and Practices”.

Alternate Area of Interest:
Finance

MARKETING



Madhujith T.H (24 years)
B.Tech (Mechanical)

Internship: Garden World
“Marketing Strategy for Garden World”.

Alternate Area of Interest:
Operations.



Rahul Marwah (25 years)
BE (E & TC)

Internship: Exide Industries Ltd.
“Market Research & Sales of Inverter Battery”

Alternate Area of Interest:
Operations.



Neethu Mary Varughese (23 yrs)
B.Com (Taxation)

Work Exp: 20 months
Company: ICICI Prudential, The New Indian Express.

Internship: Kaybase.
“Branding Activities for Fun & Focus Magazine and Market Research Projects for 2 of Kaybase's clients.”

Alternate Area of Interest:
HR

MARKETING

XIME



Percy D'Souza (24 years)
BHM (Hotel Management)

Internship: AMD
“Understanding Gamers' Profile”.

Alternate Area of Interest:
Finance



Rubal Ganguly (24 years)
B.Tech (Biotechnology)

Internship: KB's Fairprice –
Pantaloon.
“Customer Profiling and
Competitor Analysis”

Alternate Area of Interest:
Operations.



Sanila Mammen Jacob
(25 years)
BE (Computer Science)
Work Exp: 31 months
Company: Satyam Computer
Services

Internship: Pepsico India
Holdings Pvt. Ltd.
“Marketing Executions-
Planogram & First Ball ka
Captain in Hyderabad”

Alternate Area of Interest:
Operations.

Ranjit.B.Nair (23 years)
B.Tech (ECE)

Internship: Littler Associates.
“Buyer Behaviour of
Passenger Automotive Batter-
ies”

Alternate Area of Interest:
Operations.



Sakshi Agarwal (24 years)
B.Tech (IT)

Work Exp: 19 months

Company: TCS

Internship: Jai Machine Tools
Pvt. Ltd.

“Organizing an In-House Trade
Show for Enhancing Brand
Awareness”

Alternate Area of Interest:
Operations.



Satish Kumar.M (24 years)
BE (Computer Science)

Work Exp: 24 months

Company: TCS

Internship: Pepsico India
Holdings Pvt. Ltd.

“Competitive Signage Index
Analysis Vs Coke”

Alternate Area of Interest:
Operations.



MARKETING



Saurabh Kumar Sharma

(25 years)

BE (ECE)

Work Exp: 21 months

Company: HCL Technologies.

Internship: Hindalco

“Feasibility Analysis for a New Product launch- Novelis Fusion”.

Alternate Area of Interest: Operations.



Shourabh Chatterji

(23 years)

BE (Biotechnology)

Internship: Aurigene Discovery Tech Ltd.

“Integration of the Existing System with SAP”

Alternate Area of Interest: Operations.



Somesh Dwivedi (22 years)

B.Sc (Advanced Zoology & Biotechnology)

Work Exp: 3 months

Company: Citigroup

Internship: HCL Infosystems Ltd.

“Pan-India Ad Campaign for HCL Digilife”.

Alternate Area of Interest: Operations.

Shehrawat Arjun M.

(24 years)

BE (E & TC)

Work Exp: 16 months

Company: Convergys India Services pvt. Ltd.

Internship: Abiba Systems

“Feasibility Study of a New Business Intelligence Software Product & Solution”.

Alternate Area of Interest: Operations.



Sivaram.K (23 years)

B.Sc (Chemistry)

Work Exp: 24 months

Company: TCS, Ajuba Solutions.

Internship: TATA TEA Ltd.

“A Market Study on ‘Himalayan’ and ‘Leaf Tea Portfolio’ of Tata Tea”.

Alternate Area of Interest: Finance.



Sooraj.R (24 years)

B.Sc (Hospitality & Hotel Administration)

Work Exp: 13 months

Company: Citibank

Internship: Littler Associates.

“Consumer Behaviour Study of Cookies and Biscuit Market”.

Alternate Area of Interest: Finance.



MARKETING



Stuta Sinha (22 years)
BA (Economics)
Internship: Indusind bank
“Product Market Strategy for Corporate & Investment Banking Business Units and Measuring Customer Satisfaction and Client Engagement with the Bank”
Alternate Area of Interest: Human Resources.



Vaibhav Malhotra (22 years)
B.Tech (IT)
Internship: IOCL.
“XtraRewards Loyalty Program -Retail Initiative”
Alternate Area of Interest: Operations.



Vivek Taneja (23 years)
BBA
Internship: Adidas
“Marketing Research Project on Comparative Study of the Brand Performance under MBO Environment and Consumer Behaviour Analysis and their Brand Preferences”.
Alternate Area of Interest: Operations.

Suman Saket (27 years)
BE (ECE)
Work Exp: 22 months
Company: Mind Tree. Ltd.
Internship: University of Redlands, CA, USA.
“Aerospace Business Layer and IPO Business Layer(GIS)”
Alternate Area of Interest: Operations.



Vivek Shandilya (26 years)
BE (ECE)
Internship: Abiba Systems.
“Branding and Visibility Approach for ABIBA Systems and a Study on BI Awareness in Bangalore”.



Alternate Area of Interest: Operations.

Vrushali D.Shah (23 years)
B.Sc (Microbiology)
Work Exp: 5 months
Company: Globosport India Pvt. Ltd.
Internship: Ogilvy and Mather.
“Trends in Male Media Portrayals - An Ethnographic Study”.
Alternate Area of Interest: Finance.



OPERATIONS

XIME



Anit Chandran (24 years)
B.Tech(EEE)
Work Exp: 23 months
Company: Kerala State
Electricity Board
Internship: Apollo Tyres Ltd.
“Inventory Management”
Alternate area of Interest:
Marketing



Latika Ahuja (24 years)
B.Sc (Hons) (Electronics)
M.Sc (Electronics)
Internship: Aramex
Logistics
“Warehouse Business
Development”
Alternate area of Interest:
Finance



Neeraj Jain (25 years)
B.Tech (ECE)
Work Exp: 26 months
Company: Power Grid Corp.
of India Ltd.
Internship: National
Fertilizers Ltd.
“Material Management”
Alternate area of Interest:
Finance



Hari Kumar M P (25 years)
BE (ECE)
Work Exp: 23 months
Company: Element K
Internship: KB’s Fair Price
“Day to Day Operations of
Fairprice Stores”
Alternate area of Interest:
Finance



Mayur Kumar (24 years)
B.Tech (IT)
Internship: CapGemini India
Pvt. Ltd.
“IT Portfolio Transition and
Transformation”
Alternate area of Interest:
Finance



Praveen P (29 years)
BE (Mechanical)
Work Exp: 55 months
Company: Spheris India,
HCL InfoSystems, BEML
Internship: Capgemini India
Pvt. Ltd.
“IT Portfolio Transition and
Transformation”
Alternate area of Interest:
Finance

OPERATIONS



Sambit Kr Pradhan

(23 years)

B.Tech (Mechanical)

Internship: Jindal Steel Works

“Inventory Management”

Alternate area of Interest:
Finance



Utkarsh S Mairh (25 years)

BE (Comp.Science)

Work Exp: 24 months

Company: Sphere Sofittech Pvt. Ltd

Internship: Fenesta Building Systems (DSCL)

“Study of SCM in Planning and Commercial Dept.”

Alternate area of Interest:
Marketing



Sunil S Pal (25 years)

BE (Electronics)

Work Exp: 10 months

Company: Elshiv Chemicals Pvt. Ltd

Internship: Orient Cement

“Study of Operations and Financial Statement”

Alternate area of Interest:
Marketing

FINANCE



Anish Kumar Goel
(24 Years)
B.Tech (Biotechnology)

Internship: Future Agrovet
Ltd (A division of Pantaloons)
“Sales Analysis & Risk
Management”

Alternate Area of Interest:
Marketing



Bagish Kumar Jha
(26 Years)
B.Sc (Chemistry)

Internship: ONGC
“Budgeting at ONGC”



Blossom (24 Years)
B.Com

Internship: Karvy Stock
Broking Ltd
“Fundamental and Technical
Analysis”

Alternate Area of Interest:
Operations

Arun Kumar PS (26 Years)
BE (Mechanical)
Work Exp: 20 months
Company: Vedanta Resources
PLC

Internship: IOCL
“Financial Analysis of IOCL
and KASO”

Alternate Area of Interest:
Operations



Bhansali Pinal Prakash
(23 Years)
BE (Mechanical and
Production)
Internship: Union Bank of
India
“International Trade”

Alternate Area of Interest:
Operations



Delix Thomas (24 Years)
B.Tech (Mechanical)
Internship: Bonanza Portfolio
Ltd
“Fundamental and Technical
Analysis”

Alternate Area of Interest:
Operations



FINANCE

XIME



Devesh Sharma (24 Years)
B.Tech (Biotechnology)

Internship: Orient Paper and Industries Ltd
“Study of Company Operations and Annual Budget”

Alternate Area of Interest:
Operations



Gunin Mattack (23 Years)
B.Com (Acc)

Internship: Oil India Ltd
“Budgeting and Auditing Practices at OIL”

Alternate Area of Interest:
Operations



Hemamalini S (23 Years)
B.Com

Work Exp: 12 months
Company: Goldman Sachs
Internship: Mahindra & Mahindra Financial Services
“Study on Investment Pattern of Two Balanced Funds in India”

Alternate Area of Interest:
Marketing

Geostany Jose (24 Years)
B.Com (Finance)

Internship: South Indian Bank
“Asset Liability Management”

Alternate Area of Interest:
Marketing



Gurvir Singh Sangha
(24 Years)

B.Com (Acc, Finance)

Work Exp: 12 months

Company: Sangha Goods Carrier & Sangha Distributors (Family Business)

Internship: University of Redlands, USA

“Identifying KPIs and Preparing Dashboard”

Alternate Area of Interest:
Operations



Jai Prakash Narayan
(26 Years)

BE (Electrical)

Work Exp: 24 months

Company: Vedanta Resources PLC

Internship: NJ India Investment

“Performance Analysis & Risk Assessment of Mutual Funds”

Alternate Area of Interest:
Marketing



FINANCE



Kamlesh Kumar Agarwal
(23 Years)
B.Com (Commerce)
Work Exp: 13 months
Company: Accenture India Pvt. Ltd.
Internship: Bonanza Portfolio Ltd
“Fundamental & Technical Analysis”
Alternate Area of Interest:
Marketing



Manjani Sunny Amaral
(25 Years)
BE (Mechanical)
Work Exp: 10 months
Company: Voltas Ltd
Internship: IL&FS
Transportation Networks
“Feasibility and Risk Analysis of an Infra Project”
Alternate Area of Interest:
Marketing



Neha Agarwal (24 Years)
B.Com(Hons), CA Inter
Internship: Bengal Ambuja Housing Develop. Ltd.
“Risk Management with Respect to Residential Projects of Ambuja Realty Group”

Kosaraju Sree Bhargava
(23 Years)
B.Tech (ECE)



Internship: Union Bank of India
“Financial Derivatives”

Alternate Area of Interest:
Operations

Nazeeb Alam (26 Years)
BE (Mechanical)



Internship: NTPC Ltd
“Impact of Delay in Commencement of Plant on Tariff at NTPC Sipat”

Alternate Area of Interest:
Operations

Nidhi Parashar (27 Years)
B.Com(Hons), MA(Eco)
Work Exp: 12 months
Company: India Infoline
Internship: Motilal Oswal Commodities Broker (P) Ltd.
“Analysis of Precious Metals (Gold & Silver) in the Futures Market”



Alternate Area of Interest:
Marketing

FINANCE



Nitin Mittal (23 Years)
B.Com(Hons)

Internship: IOCL
“Budgetary Policies and Procedures in IOC Ltd.”

Alternate Area of Interest:
Marketing



Parulekar Kapil Anil
(24 Years)
BE (Mechanical)
Work Exp: 18 months
Company: Pentair Water India, Sardesai Engg Works Pvt Ltd

Internship: SESA Goa Ltd.
“Financial Planning and Forecasting”

Alternate Area of Interest:
Operations



Pritam Majumder
(23 Years)
B.Com (Finance)

Internship: UCO Bank
“Credit Appraisal and Risk Analysis in SME Sector”



Nivethetha R (21 Years)
B.Sc (Physics)

Internship: UCO Bank
“SMART- Appraisal of Project Term Debt for Container Train Haulage Services on Pan India Basis and to Set Up CFS/ICD at Chennai, Bangalore and Pantaloon Retail Ltd”

Alternate Area of Interest:
Operations



Prerna Bagla (23 Years)
B.Com (Hons) (Acc)
Work Exp: 5 months
Company: Hotel Hindustan International

Internship: Standard Chartered Bank
“Interest Rate, Foreign Currency Exposure & Hedging for Companies in Eastern India”

Alternate Area of Interest:
Operations



Rahul Mehta (24 Years)
BE (ECE)

Internship: Jindal Industries Limited
“Impact of IPO on Capital Structure & Study of Derivatives in India”

FINANCE



Rekha TR (24 Years)
B.Com
Work Exp: 11 months
Company: Intelenet Global Services (Barclays)
Internship: JRG Securities
“Cost-Benefit Analysis of General Insurance Broking Business”
Alternate Area of Interest: Operations



Ruchika Nanda (22 Years)
BA (Hons) (Economics)
Internship: Unicon Securities Pvt Ltd
“The Indian Debt Market”
Alternate Area of Interest: Marketing



Sera Thomas (26 Years)
B.Tech (Biotechnology)
Work Exp: 10 months
Company: U.S. Technology Global
Internship: University of Redlands, USA
“Ethnicity Business Atlas Layer”
Alternate Area of Interest: Operations

Rohit Kumar (23 Years)
B.Pharm

Internship: Mahindra Finance
“Comparative Analysis of Various Mutual Fund Schemes & Fixed Deposit Schemes”

Alternate Area of Interest: Marketing



Saurabh Kumar (23 Years)
B.Sc(Maths)

Internship: Allahabad Bank
“Product & Risk Analysis”

Alternate Area of Interest: Marketing



Shubham Priyam (26 Years)
BE (Computer Science)
Work Exp: 11 months
Company: Keane India Pvt. Ltd.

Internship: Standard Chartered Bank
“Analysis of Investment Activities and Portfolio Investment”

Alternate Area of Interest: Operations



FINANCE

XIME



Sneha Bose (24 Years)
B.Sc (Hons) (Economics)
Work Exp: 10 months
Company: HSBC Data Processing India Ltd.
Internship: Axis Bank
“Study of Corporate Credit Sanction Process and Credit Risk Management”
Alternate Area of Interest: Operations



Vivek Bothra (25 Years)
B.Com (Hons) (Acc)
Work Exp: 30 months
Company: Family Business
Internship: Knowledge Foundry Business Solutions
“Analysis of US Drug Stores, Grocers & Discounters”
Alternate Area of Interest: Marketing



Yogesh Verma (25 Years)
BE (Mechanical)
Work Exp: 24 months
Company: Honda Motorcycle & Scooters India Pvt. Ltd., Jay Bharath Maruti Ltd.
Internship: Knowledge Foundry Business Solutions
“Analysis of US Food Companies”
Alternate Area of Interest: Operations

Suchismita Dasgupta (29 Years)
B.Com (Hons)
Work Exp: 54 months
Company: HSBC Data Processing India Ltd.
Internship: IL&FS Limited
“Analysis of Business Opportunities in the Indian Power Sector- An Investment Banking Perspective”
Alternate Area of Interest: Operations



Yamini Sompalle (24 Years)
B.Tech (EEE)
Work Exp: 11 months
Company: Personnel Search Services Pvt. Ltd
Internship: Bheema Cements Pvt. Ltd
“ISO Certification for Bheema Cements Pvt. Ltd”
Alternate Area of Interest: Operations



Student Profiles PGDM 2007-09



Karunesh Kumar V

(25 years)

B.Tech(CSE)

Internship: SBI

Major: Finance

Minor: Systems



Sunil Nicklavos

(23 years)

B.Com.

Internship: Metro C&C

Major: Marketing

Minor: Operations



Vimal G

(25 years)

B.Com.

Work Exp: 8 months

Company: KPMG

Internship: Bluestar

Major: Marketing

Minor: Operations

Khan Shafiquddin

(25 years)

B.Com.

Work Exp: 10 months

Company : IMS Learning Resources

Internship: JM Financials

Major: Marketing

Minor: Operations



Vijayanand

(25 years)

B.Com.

Internship: L&T Capital

Major: Finance

Minor: Marketing



Vinayak Bhobe

(30 years)

B.Com.

Work Exp: 43 months

Company: Landmasters, Indian Hotels Co. Ltd.

Internship: IDBI

Major: Finance

Minor: Operations



Ex PGDM Programme



This is a 15-month full-time program for graduates with a minimum of five years of supervisory or executive experience. Of the 15 months, 12 months are for classroom sessions and 3 months for an industrial project, which also **could be done in one's own organization. This is in a way the European model** of business education, where experienced executives go through 12 months of classroom training.

The mid-career decision made by the participating middle and senior level professionals, reflects their ambition and commitment towards their goal. The participants also bring significant experience from various organizations like Unilever, Wipro, First American, TVS motors, Citi Financials, GE, HAL, SAIL, BSNL. The industry has always been looking for MBA graduates who could hit the floors directly. This course fills this chasm by bridging the gap between theoretical knowledge and practical experience.

Presenting the EX-PGDM batch (2008-09): This batch comprises of 27 executives from diverse sectors. Fourteen of them are sponsored and have returned to their parent organizations. The remaining 12 students are waiting for an exciting and challenging career-opening to prove their mettle to the world once again.

Unique Features of the Programme

The students of Executive PGDM at XIME are a cut above the rest due to the enriching course provided by the Institute. Immense care is taken by the management to bring together executives from diverse industrial backgrounds in order to infuse constructive interaction. The executive students benefit from such a selection process, as they are thus induced to encourage different perspectives and also, gain a cross-industrial insight from the course.

The minimum work experience of the students of this course is five years. The enriching course content twinned with their industry experience will result in better understanding of concepts creating greater impact as they are in a position to relate to their practical application.

Today's contemporary executive requires vast international business management exposure. This is enabled by an International Tour that is organized by the Institute. In appreciation of the fact that the new-age manager needs to have a hands-on experience of management practices in other parts of the world, the Institute enables students to undertake their summer internship in foreign countries.

Course Structure & Electives

Term I	Term II	Term III	Term IV
Organizational Behaviour-I	Organizational Behaviour-II	Business Government and Society	Cross Cultural Management
Quantitative Techniques	HR Management	Economics II	Business Policy
Financial Accounting	Financial Management	Business Law	International Business
Managerial Skills-I	Production and Operations Management	Electives I	Electives I
Marketing Management	Cost & Management Accounting	Electives II	Electives II
Economics I	Contemporary Business Environment	Electives III	Electives III
Finance	Marketing	HR	Operations
International Finance	Advertising and Sales Compensation Management	Compensation Management	Business Process Re-engineering
Merchant Banking & Financial Services	B2B Marketing	Competency Based Management	ERP
Mergers & Acquisitions	Market Research	Organization Planning & Development	Supply Chain Management
Risk Management	Strategic Marketing	Performance Management Systems	Production, Planning and Control
Security analysis & Portfolio Management	Services Marketing	Talent Acquisition & Retention	Lean Management
Strategic Financial Management	Product & brand Management	Training & Development	Project Management

Ex-PGDM Students' Profiles 2008-09



AMUL TYAGI
 Graduation - BCA
 Work Exp - 6 years 2 months
 Companies worked for – IBM ,Wipro Technologies
 Areas of expertise – ERP (SAP/Oracle), Business Development
 Major – Marketing.

GOVARDHAN SWAMY G.N.
 Graduation - BE (Computer Science)
 Work Exp – 8 years
 Companies worked for - Oracle India, TATA ELXSI, OPTIS Information Services
 Areas of expertise – Project and Client Relationship Management (Japanese).
 Major – Marketing.
 Internship – Mindtree Technologies.



METILDA RAJU
 Graduation - BA(English Literature)
 Work Exp – 6 years
 Companies worked for - Four Seasons Resorts,
 Diva Resort – Maldives
 Areas of expertise – Sales and Reservation in Hotel
 Industry.
 Major - Marketing.
 Internship – Indchromadex Neutraceuticals Pvt. Ltd



MK SHAJI NAMBIAR
 Graduation– BA (Corporate Secretaryship)
 Work Exp – 6 years
 Companies worked for - Artha Health Options
 Pvt. Ltd, Aditya Birla Minacs
 Areas of expertise - Vendor & Resource
 Management, Customer Service
 Major - Marketing
 Internship - Artha Health Options Pvt. Ltd



MOHD. MOAZZAM SIDDIQUI
 Post Graduation - M.Sc (Industrial Biotechnology)
 Work Exp – 8 years
 Companies worked for - Excel Matrix
 Biological Devices Pvt. Ltd
 Areas of expertise - Relationship management, Product
 Management
 Major – Marketing.
 Internship – Mentorware Pvt. Ltd



RAMARAJU JAMMULA
 Graduation – BE (Information Technology)
 Work Exp – 5 years
 Companies worked for – Wipro Technologies,
 Medimages Diagnostics
 Areas of expertise – IT (Development),
 Healthcare (Sales, Marketing and Operations)
 Major – Marketing
 Internship – Tata Consultancy Services



R. BALAJI
 Graduation - BA (Economics)
 Work Exp - 5 years experience
 Companies worked for – Tata Tea Ltd,
 Hindustan Unilever Ltd.
 Areas of expertise – Sales, Channel
 Management.
 Major – Marketing
 Internship – Tata Tea Ltd.



R.KANNAN
Graduation – B.Sc (Physics)
Work Exp - 5 years experience
Companies worked for – Sun Pharma,
Citi Financials.
Areas of expertise – Sales, Marketing.
Major – Marketing, Minor – Finance.
Internship - Tata Consultancy Services



SATYABRATA MOHAPATRA
Graduation – BE (ECE)
Work Exp - 6 years
Companies worked for – BSNL
Areas of expertise – Project Management
Major – Marketing
Internship – Semindia systems pvt. Ltd

SAYAN BANDYOPADHYAY
Post Graduation – M.Sc (Chemistry)
Work Exp – 5 Years
Companies worked for - Hindustan Unilever Ltd
Areas of expertise – Product development and Market
Research
Major – Marketing
Internship – Mentorware Pvt. Ltd



VISHAL SAXENA
Post Graduation – M.Sc (Chemistry)
Work Exp – 5 Years
Companies worked for - Hindustan Unilever Ltd
Areas of expertise – Product Innovation and
Development, Consumer Market Research
Major – Marketing
Internship – Mentor ware Pvt. Ltd

PRABAKARAN.D
Graduation – BS (Engineering Technology)
Work Exp – 14 Years
Companies worked for - TVS Motor Company
Ltd, General Motor Technical Center.
Areas of expertise – New Product Design &
Development, Project Management.
Major – Finance
Internship – GEInfo Tech Pvt Ltd

